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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head Office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any intermation. Parcels may also be directed to the Head Office.

CORRESPONDENCE.

We solleit letters from our readers on business topies. A practical merchant's views are always of great value to others in the same business, and we should be pleased to have our paper made the medium of exchanging such opinions and experiences.

in this line of staples. A large shipment of lace curtains is just being opened up,comprising medium and best audity goods. A shipment of Kensington squares is to hand, and an other of chenile curtains, both of which contained some attractive goods. They have just opened up ten cases of American suspenders which are popular price goods. Every year they secure a large quantity of underwear and top shirts, which are purchased at clearing prices from the mills. These are generally designated odds and ends, and are cleared by this firm at manufacturers' prices.

McMuster & Co. opened last week several cases of new novelties in dress tweeds, also blue cheviots and estimanes. Their stock of these latter is manes. Here stock of these latter is always maintained, no quality ever being allowed to run short. For a walking dress these goods are unsur-passed, as nothing will spot them, and the color is perfectly fast. They have also a full assortment of their celebrated Cravenettes in blacks and navys, also brown and grey mixtures. These are shown in several qualities, and, as they are thoroughly showerproof, command an ever-increasing demand. In velveteens they have re-ceived several lots during the past fe days, and in their stock will be found all the prices and qualities de-manded by the trade, also several scarce and new shades, including tans and greys.

McMaster & Co. have a very complete stock at present, including all the leading novelties of the trade. They show a full assortment of the latest effects in dress goods, including Canadian tweed effects, cheviots, silver chene cloth, popolines, henriettus, navy serges, chevrons, snow flakes, silk knop and box cloths. They are showing a large variety of shirting in wool, moire and silk stripes. Their stock of staple ribbons is large and ex-tremely well assorted, and includes all the new millinery effects of the scason. Their silk department is well filled with colored silks in surahs, pongees, satins and bengalines, and also a full assortment of blacks.

Gordon, McKay & Co. are showing a large range of a new novelty in dress trimming, which is known as a loop ornament. It consists of a large button and a small connected by a loop cord. It is still further ornamental by the aid of fancy loops around the larger button. The spedal variety described is known as the Augusta. Another variety is the Cictorin, which has but one button and

and is more ornamental than the Au-This is the latest thing in gusta. dress trimings and is shown in a full range of colorings. Their stock of all kinds of fancy and timel gimps, featherines, slik moss ruchings, and other dress trimmings is very large, complete and well-assorted. At present they are showing a full range of quilts In honey comb, crochet, satia and marsellles in 9, 10, 11 and 12 quarter.

Caldecott, Burton & Spence are showing a nice range of dress and clonk loops. The cloak loops are quite unique and novel, comprising scalette double loops and a large verlety of single cord loops with a fur ending. These for endings are shown in several varieties of fur goods. They have just received a new stock of shot silk. and are offering special value in henrictta serges.

SILENCE AND WORK.

The following editorial note from the Draper Record will be interesting to wholesale merchants: "We are glad to find that the old hubbub of the entering room in our city warehouses is being displaced by a rational system. We are, therefore, pleased to recognize the change which adds to the boon of light and ventilation the equal blessing of quietude in the entering room. The real wonder is that the reform has come so slowly. The silent alphabitical system is a comfort to all eng ged in the room, and also a facilitation of the work of the department. Instead of the eternal and wearlsome shouting forward and calling all the work goes on quietly and with accelerated speed, and, we make no manner of doubt, with greater accurney, inasmuch as the labor of tired brains is not the most reliable. us briefly explain the modus operandl of this system. All around the well-lighted entering room are conspicuous letter cards, from A to Z. As the sales come down from the different departments they are accompanied by dockets descriptive of the items, as well as a ticket containing the name and address of the purchaser, and the number of boxes, parcels or pieces, immedintely on receipt of these goods the sorting of the different lines for each customer is proceeded with, and when completed a "dispatch ticket" is made out. This form is passed on to the packer, whose function it is to carefully check the entries with the goods, retaining the ticket as evidence of the consignment in case of future misundermisunderstanding. Meanwhile the de-

department dockets are handed up to the clerks to be checked and the invoice made out, with the result that packing and involcing proceed simultaneously, economy of time. The dockets, etc., used in connection with the system are carefully, neatly and alphabetically filed in daily puckets, rendering refer ences both easy and effective. It will be observed from this short account of the subdivided work that it can be wholly carried out in complete si-lence. Considering the exhaustion which must have ensued to the enter-ing clerks, under the old method. In calling back to the entries to secure accuracy, It is amusing that the work was done so well as it was in the old noisy way. It will be more amuzing still if the old noisy way should sur-vive much longer."

The "champion" reaper which secures the largest harvest-Advertising.

A well-known merchant of Bordeaux was on the point of investing in a bicycle when death overtook him. the tombstone which adorns his instresting place his relatives have had engraved the following touching quatrain:

He thought he would buy a bicycle, And then he would try a tricycle. Ere the bi he could buy or the tri he could try He was cold and atif as an icicle.

Editor-How is it that in your report of the fire last night you used the expression, "They socked it to the flames "

Reporter-It was because the fire department had only short hose to use.

Senator Hill wears slik underwear that cost him \$54.50 a sult, and bought six suits. Thomas B. Reed, the ex-speaker of the House, wears sky blue silk underwear, 44 Inches walst mensure, which cost him \$69.50 a suit; while Grover Cleveland buys more slik underwear than any other one in dividual in the United States, notwith standing the stories told about the extravagance of dudes in this particular. It takes a mighty big suit to fit the ex-president, and when hangs on the clothes line on a windy day I imagine it must look like a mon ster balloon. Such a sult costs all of \$100. While it is generally sup-posed that silk underwear is import ed, the fact is that nearly all is made in this country. The very finest comes from Allany Dealers usually tall from Albany. Dealers usually tell their customers that all silk underwear is imported, because it makes it " easier for them to charge big prices," -The N. Y. Sun.