

# NEW-YORK LIFE

## INSURANCE COMPANY

346 Broadway, New York

### SIXTY-SIXTH ANNUAL REPORT

#### To the Policyholders:

Nineteen hundred ten was a year of well-balanced, substantial progress. Nineteen hundred nine was a satisfactory year. A comparison of important items, for the two years is significant.

|                                                            | 1909.            | 1910.            |
|------------------------------------------------------------|------------------|------------------|
| Income—exclusive of adjustment in book value of assets     | \$104,150,213.96 | \$107,546,058.71 |
| Death claims                                               | 23,017,708.20    | 23,726,134.53    |
| Other payments to policyholders                            | 28,972,513.18    | 29,838,308.61    |
| Dividends declared                                         | 8,844,108.89     | 9,110,616.37     |
| Average interest rate on bond purchases of the year        | 4.13 per cent.   | 4.15 per cent.   |
| Average interest rate on real estate mortgages of the year | 4.63 per cent.   | 4.88 per cent.   |
| Average interest rate on Domestic bonds                    | 4.19 per cent.   | 4.20 per cent.   |
| Average interest rate on Foreign bonds                     | 4.04 per cent.   | 4.08 per cent.   |
| Average interest rate on real estate mortgages             | 4.66 per cent.   | 4.72 per cent.   |
| Interest rate earned by real estate owned                  | 4.49 per cent.   | 4.70 per cent.   |
| Book value of bonds                                        | 404,658,586.64   | 413,530,908.58   |
| Amount of real estate mortgages                            | 69,748,270.53    | 92,523,123.00    |
| Amount loaned to policyholders                             | 94,643,472.81    | 104,316,910.37   |
| New business of the year                                   | 146,042,400.00   | 157,162,000.00   |
| Total outstanding insurance                                | 2,002,809,227.00 | 2,039,863,031.00 |

Perhaps the most significant fact, showing the substantial progress of the Company, is that the average earning power of total assets on January 1, 1911, had so advanced over what it was five years earlier, as to represent an annual addition to net income of nearly \$1,100,000.

A booklet showing details in addition to the Income and Disbursement Account and Balance Sheet annexed will be sent on request.

**DARWIN P. KINGSLEY,**  
President.

### Balance Sheet, January 1, 1911

| ASSETS.                                                     | LIABILITIES.                                           |
|-------------------------------------------------------------|--------------------------------------------------------|
| Real Estate . . . . . \$ 11,554,601.09                      | Policy Reserve . . . . . \$528,222,129.00              |
| Loans on Mortgages . . . . . 92,523,123.00                  | Other Policy Liabilities . . . . . 7,222,025.20        |
| Collateral Loans . . . . . 200,000.00                       | Premiums and interest prepaid . . . . . 3,087,224.49   |
| Loans on Policies . . . . . 104,316,910.37                  | Commissions, Salaries, etc. . . . . 1,063,364.78       |
| Bonds (market value Dec. 31, 1910) . . . . . 405,681,304.21 | Dividends payable in 1911 . . . . . 9,110,616.37       |
| Cash . . . . . 9,009,526.78                                 | Reserve for Deferred Dividends . . . . . 77,545,164.00 |
| Premiums in course of collection . . . . . 7,317,558.67     | Reserves for other purposes . . . . . 11,626,043.30    |
| Interest and rents due and accrued, . . . . . 7,273,543.02  |                                                        |
| <b>Total . . . . . \$637,876,567.14</b>                     | <b>Total . . . . . \$637,876,567.14</b>                |

| INCOME, 1910.                                                              |  |
|----------------------------------------------------------------------------|--|
| Premiums:                                                                  |  |
| On New Policies . . . \$ 6,516,105.78                                      |  |
| On Renewed Policies . . . . . 72,324,931.70                                |  |
| Annuities, etc. . . . . 1,512,373.90                                       |  |
| <b>\$80,353,411.38</b>                                                     |  |
| Real Estate Rentals . . . . . 918,173.83                                   |  |
| Interest on Mortgages . . . . . 3,481,947.10                               |  |
| Interest on Policy Loans . . . . . 5,218,630.98                            |  |
| Interest on Bonds . . . . . 16,891,258.92                                  |  |
| Interest on Bank Deposits . . . . . 276,951.35                             |  |
| Other Interest . . . . . 10,335.62                                         |  |
| Increase by adjustment in Book Value of Ledger Assets . . . . . 440,482.93 |  |
| Other Income . . . . . 395,349.53                                          |  |
| <b>Total . . . . . \$107,986,541.61</b>                                    |  |

| DISBURSEMENTS, 1910.                                                                        |  |
|---------------------------------------------------------------------------------------------|--|
| Payments to Policyholders:                                                                  |  |
| Death-losses . . . . \$23,726,134.53                                                        |  |
| To Living Policyholders . . . . . 29,838,308.61                                             |  |
| <b>\$53,564,443.14</b>                                                                      |  |
| Instalments, Dividends and Interest paid under supplementary contracts . . . . . 178,257.20 |  |
| Commissions on New Business . . . . . 2,937,629.25                                          |  |
| Ren'l. Coms. and other pay'ts to Agts. . . . . 1,840,648.96                                 |  |
| Med. Exam'n and Ag'cy Supervis'n . . . . . 1,277,927.66                                     |  |
| Branch Office Salaries and Exp's. . . . . 1,001,791.71                                      |  |
| Home Office Salaries . . . . . 1,581,628.88                                                 |  |
| Taxes, Licenses and Ins. Dept. Fees. . . . . 1,073,962.79                                   |  |
| Rent and Real Estate Taxes and Exp's. . . . . 891,308.56                                    |  |
| Gen'l Expenses and Profit and Loss . . . . . 837,173.07                                     |  |
| Decrease by adjustment in Book Value of Ledger Assets . . . . . 1,205,005.28                |  |
| For Reserves to meet Pol. Oblig'ns. . . . . 41,597,665.14                                   |  |
| <b>Total . . . . . \$107,986,541.61</b>                                                     |  |