## Ingram & Bell Incorporated

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Export Contact: Mr. R.G. Wall, Director, Exports

Established in 1905, Ingram & Bell Incorporated has become Canada's largest Canadian-owned supplier of hospital and scientific supplies and equipment. The company's Medical Business unit offers a broad base of clinical care and surgical supplies; the Scientific division offers a wide range of equipment and supplies, and diagnostic reagents for clinical and pathology laboratories as well as for use in the bioresearch field.

Ingram & Bell's research and development department is continually formulating new and innovative products. In addition, the company has established partnerships with leading health care and scientific suppliers to enhance its research endeavours. The company produces formulated products such as soaps, detergents, disinfectants, skin creams, shampoos and surgical lubricants for the healthcare marketplace.

Ingram & Bell Incorporated exports its manufactured products to many countries around the world, and is interested in expanding sales to other countries such as China and Russia. Ingram & Bell Incorporated is willing to consider licensing arrangements or distributorship agreements.

## **Products For Export**

Catheters
Dressings
Gauze
Incontinence Care Products
Liners
Procedure Trays
Underpads