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### UNDP Executing Agencies

|          |                                                                     |            |
|----------|---------------------------------------------------------------------|------------|
| FAO      | Food and Agriculture Organization                                   | Rome       |
| IAEA     | International Atomic Energy Agency                                  | Vienna     |
| IBRD     | International Bank for Reconstruction and Development               | Washington |
| ICAO     | International Civil Aviation Organization                           | Montreal   |
| ILO      | International Labour Organization                                   | Geneva     |
| IMO      | International Maritime Organization                                 | London     |
| ITU      | International Telecommunications Union                              | Geneva     |
| UN       | The United Nations                                                  | New York   |
| UNDTCD   | United Nations Department of Technical Co-operation for Development | New York   |
| UNCHS    | United Nations Centre for Human Settlements                         | Nairobi    |
| UNCTAD   | United Nations Conference on Trade and Development                  | Geneva     |
| UNDP/OPE | United Nations Development Program - Office for Project Execution   | New York   |
| UNESCO   | United Nations Educational, Scientific and Cultural Organization    | Paris      |
| UNIDO    | United Nations Industrial Development Organization                  | Vienna     |
| WHO      | World Health Organization                                           | Geneva     |
| WMO      | World Meteorological Organization                                   | Geneva     |
| WTO      | World Tourism Organization                                          | Madrid     |

For information on the supply of equipment to UN projects, firms should register with the procurement offices of appropriate executing agencies. All interested firms should obtain a copy of the *General Business Guide for Potential Suppliers of Goods and Services to the UN System*, which is available at the Permanent Mission of Canada to the U.N. Alternatively, you could write to:

*United Nations Development Program*  
1 United Nations Plaza  
New York, NY 10017

### Contacts

For further information and assistance, contact either the nearest regional office of the Department of Industry, Science and Technology or, in Ottawa:

*Export Finance and Capital Projects Division*  
*Department of External Affairs*  
125 Sussex Drive  
Ottawa, Ontario  
K1A 0G2  
Tel.: (613) 996-0705  
FAX: (613) 053-3745

For the current status of a particular UNDP sub-contract of interest, consult the geographic trade divisions of the Department of External Affairs or our Trade Commissioner in New York, at the following address:

*Counsellor (Commercial)*  
*Permanent Mission of Canada to the United Nations*  
866 United Nations Plaza  
Suite 250  
New York, N.Y. 10017  
Tel.: (212) 751-5600  
FAX: (212) 751-5600  
Telex: 126269 (CANINUN NYK)

## 2. The Arab Development Funds and Investment Banks

### Overview

The various Arab aid funds and investment banks have been an important source of financing for development and investment, particularly after 1973 when OPEC oil price increases brought new resources into the national treasuries of OPEC member states. The Arab aid programs, however, were already well established at this point. Kuwait had established a Kuwait Fund for Arab Economic Development (KFAED), which was followed in 1968 by the Arab Fund for Economic and Social Development and, in 1971, by the Abu Dhabi Fund for Arab Economic Development (ADFAED). By December 31, 1986, the total commitments and disbursements of the 14 OPEC aid institutions were US\$30.7 and 21.8 billion dollars respectively.

Since Canada and the other Western industrialized countries are not members of these institutions, they do not play a direct role in the operational activities.

The following outline is of a very general nature, intended to give the Canadian exporter an introduction to these institutions. Because Arab funds are not tied to procurement in Arab countries, Canadian suppliers are always eligible to bid on Arab-financed projects.

### Types of Institutions

#### (i) Development Funds

Many of the Arab development funds are organizations sponsored multilaterally within the Arab world or, in the case of the OPEC Fund for International Development (OFID), multilaterally with mixed Arab and non-Arab participation. Other institutions are established and funded nationally. Ranked according to authorized capital as of December 31, 1986, the major institutions are as follows:

| Name                                          | Type                           | Location  | Capital Authorized (US \$M) | Loans Signed |
|-----------------------------------------------|--------------------------------|-----------|-----------------------------|--------------|
| Kuwait Fund for Arab Economic Development     | National Institution           | Kuwait    | 6841                        | 4254         |
| Saudi Fund for Development                    | National Institution           | Riyadh    | 6667                        | 4486         |
| OPEC Fund for International Development       | Mixed Multilateral Institution | Vienna    | 3435                        | 3207         |
| Arab Fund for Economic and Social Development | Arab Multilateral Institution  | Kuwait    | 2737                        | 2802         |
| Islamic Development Bank                      | Mixed Multilateral Institution | Jeddah    | 2415                        | 6223         |
| Iraqi Fund for External Development           | National Institution           | Baghdad   | 1125                        | 845          |
| Arab Bank for Economic Development in Africa  | Arab Multilateral Institution  | Khartoum  | 1048                        | 995          |
| Abu Dhabi Fund for Arab Economic Development  | National Institution           | Abu Dhabi | 545                         | 1169         |

Other Arab institutions include the Libyan Arab Foreign Bank, the Islamic Solidarity Fund, the Arab Monetary Fund, the Arab Authority for Agricultural Investment