

REPT4D  
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :603-CLEVELAND

005-ADVANCED TECH. PROD. & SERV  
UNITED STATES OF AMERICA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

COLUMBUS COMPUTER SHOW 11/89

HI TECHNOLOGY MATCHING SEMINAR  
\$5MM (12 MONTH).

SOLO SOFTWARE FAIR  
\$6MM (12 MONTH).

INSTRUMENT SOCIETY REGIONAL SHOW  
\$2MM (12 MONTH).

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

- QUARTER: 1
- A. Computer Show - Columbus, Oh
  - B. High Technology Matching Seminar, PBURG, PA
  - C. Solo Software Fair - Pittsburgh, PA
  - D. Instrument Society of America, Regional Show - Pittsburgh, PA

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

- A. No participation.
- B. Organized by PBURG office in conjunction w/ Ontario & Quebec Govt. Recruiting 10-12 coys in area of environ. tech eqpt. Date: October 2-3/89
- C. Propose for next FY
- D. No participation.