# UMBERMAN MADA

## WEEKLY EDITION

The Lumberman Monthly Edition, 20 pages ) \$1.00 pertyear (The Lumberman Weekly Edition, every Wednesday

THIS PAPER REACHES REGULARLY THE PRINCIPAL LUMBER MANUFACTURERS AND DEALERS THROUGHOUT CANADA, AND WHOLESALE BUYERS IN GREAT BRITAIN, THE UNITED STATES AND OTHER FOREIGH MARKETS.

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### CANADA LUMBERMAN

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IMPERIAL BUILDING, MONTREAL.

Weekly Lumberman, published every Wednesday.
Contains reliable and up-to-date market conditions and cendencies in the principal manufacturing districts and leading domestic and foreign wholesale markets. A swelly medium of information and communication between Canaian timber and lumber manufacturers and exporters and the purchasers of timber products at home and abroad.

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#### WANTED AND FOR SALE

Advertisements will be inserted in this department at hetate of 15 cents per line each insertion. When four or more consecutive insertions are ordered a discount of 25 per cent, will be allowed. This notice shows the width of the line and is set in Nonpareitype; 12 lines make one einch. Advertisements must be received not later than 4 o'clock p.m. on Tuesday to insure insertion in the current week's issue.

#### TRAVELLER WANTED.

OLD ESTABLISHED LUMBER AND Shingle firm in B.C. want Agent or Traveller for Ottario who can sell several cars per week. Address, Box 92, Canada Lumberman.

#### WANTED.

GOOD, SMART, PRACTICAL SALESMEN to sell Gilmour's Patent Hardwood and Pire Dars all over Unite 1 States and Canada. References required. Good commissions allowed. GILMOUR & CORPANY, LIMITED, Trenton, Canada.

#### FOR SALE

THE SAW AND PLANING MILLS KNOWN
as "Malloch's Mills," conveniently situated on
the Ostawa between Amprior and Braeside. One Circular, Stam Rope Peed, Edgers, Trimmers, Live
Cariers, Lath Machine, &c. Connected with C.P R.
For particulars, address Geo. Mallocit, Amprior.

#### WANTED

50 M feet 1 in. Basswood.
40 M feet 1 ½ in. Basswood.
60 M feet 1 ½ in. W.
30 M feet 2 in.
30 M feet 2 in.
40 x. 1½, 1½, 2, 3, and 4 inch Hard Maple; x and 1½ inch Black Ash, and 1½ and 2½ inch Red Birch.

Thos. Myles' Sons,
Hamilton, Ontario.

#### FOR SALE

ONE 8 INCH 4 SIDED MOULDER, ONE tenon machine. No. 201, one mortise machine. These machines were made by the best firms in Canada and are new and up-to-date, only used a short time; abs. one 38 h. p. retirn tubular boiler, with foot from a diffitings, only used a short time; can furnsh maker's guarantee. Willsell cheap for cash or exchange for a 3th.p. portable boiler and 30 h.p. engine if as good as new. For further particulars apply to John R. McKay, Lansdowne, Pictou Co., N. S.

#### WANTED

50 M. feet 1 in. Hard Maple.
1 Car 1 in. Soft
1 Car 1½ in. "
Dry, 1850 cut.

LAKING, PATTERSON & Co., Hamilton, Ont.

WANTED. - Situation as Lumber Buyer and Shipper. Address, Box 58. CANADA LUMBER

FOR SALE.—36 in. Wickes Gang, cutting 14 in deep, located in Canada, price law. Wicker Bros, Saginaw, Mich.

PIRST-CLASS SEMI-PORTABLE SAW MILL for sale, capacity 12,000 to 15,000 ft. It came to us through a deal. We have no use for it and will sell for much less than its valu. THE COLEMAN SALT COMPANY, Scaforth, Ont.

#### SALES AGENT WANTED.

WE WISH TO CORRESPOND WITH SOME-ONE having a good connection with the lumber trade with a view to their acting as salesman for us in the East. The CANADIAN PACIFIC LUMBER COMPANY, LIMITED, PORT MOODY, B. C.

#### CURRENT TRADE CONDITIONS.

ONTARIO.

A light demand and firm prices continue to characterize the lumber market of Ontario. That prices hold strong under rather adverse influences is regarded as an argument in favor of higher prices eventually, and with a more active demand it is believed that pine prices at least will be advanced. Manufacturers on this side of the line feel encouraged by the decision of the lumbermen's associations in the United States to adhere to present prices. For some time prices of pine lumber in Ontario have been stronger than in the United States, and it has been feared that a break there would cause prices on this side to respond sympathetically, but this danger has now been removed. A firm stand has been taken in respect to lumber values, and the trade will patiently await the expected improvement in demand. Manufacturers and dealers are carrying fair-sized stocks, but this cannot be said of retailers and consumers, who, with few exceptions, must very soon replenish their supply. No change in Ottawa and Toronto quotations have been made this week. Some sales of lath are said to have been made at a figure slightly below our quotations, but we believe that the average prices are \$2.75 for No. 1 and \$2.25 for No. 2.

Attention is now turning towards logging operations. The difficulty in engaging woodsmen has not been relieved, and the cut of pine logs will likely be less, both in the Ottawa and the Georgian Bay districts, than last winter. Fewer hardwood logs also will be placed on the market, as the prices are not likely to be so tempting as last season, when the competition among buyers of logs was so keen that excessive prices were paid. During the past summer the mill owners have realized the folly of paying more for logs than they were really worth, and it may serve as a lesson for future operations.

QUEBEC AND NEW BRUNSWICK.

In some respects the spruce situation has improved within the last week. There has been a better demand from the Eastern States, and prices there are firmer on the indication of a more active fall trade. Retail dealers are now beginning to replenish their depleted stocks. A moderate trade is doing in cedar shingles at unchanged quotations.

Export business from the St. Lawrence has been given another blow by a sharp advance in insurance rates. The steamship companies at Montreal have just been advised that the rates have been advanced to 3 shillings 4 pence on steamers sailing from New York, and 17 shillings on steamers from Montreal. This discrimination is likely to prevent any further chartering of lumber vessels this fall. Some chartering for next year from the St. Lawrence has been done, two boats having been fixed from Quebec at 52s. 6d., but we understand that there are boats in the market on offer at 50s. Present rates from St. John, N. B., to west coast of England are about 67 shillings.

#### UNITED STATES.

A light trade in lumber continues throughout the United States. What improvement has taken place has been in the east, where some disposition is show, to stock up for fall and winter trade. The main strength of the market is in respect to prices, as at almost every point the authorized lists are being maintained. Following the meeting of Wisconsin manufacturers reported last week, the Mississippi Valley Lumbermen's Association held a meeting in Minneapolis, at which it was decided to make no reduction in lumber prices. This decision was reached after making a careful study of the situation, which showed that stocks in the hands of manufacturers were somewhat depleted, and that the outlook for business during the next year was promising. The only change was in the price of lath, which was reduced 50 cents, making the price f. o. b. Minneapolis \$3 for white pine and \$2.50 for mixed white pine and Norway. In the Saginaw valley it is reported that common stock is a little lower, but that good white pine is scarce and held at firm prices. Log run stocks are worth \$16 and upwards. At Buffalo box grades are firmer. The factories are working overtime, and there is a good demand for box lumber at \$16.50, while some dealers are holding this grade at \$17. There is a scarcity of

5x4, which sells at \$17.50. The only change in our quotations this week is in the Albany list, barn boards being marked down about one dollar per thousand.

The outlook for spruce is regarded as decidedly favorable. In New York prices have stiffened somewhat, from \$18.50 to \$19.50 being an average quotation for wide lumber, with special orders at \$15 to \$17 Hardwoods are showing a degree of strength, although, as with pine, the demand is light. Weakness in white ash is reported, inch firsts and seconds selling in the Buffalo market at \$38. Birch is strong at \$28.

Dealers in the Eastern States report a good movement of red ce lar shingles, which are selling at 50 cents less than XXXX 18-inch pine. The latter are quiet.

#### GREAT BRITAIN.

In London pine deals of first quality are selling at £32 per standard, second quality at £24 10s, third quality at £14 10s, and fourth quality at £11 10s. These prices are the highest that have been reached for some years. Notwithstanding, the position of the market is such that an advance of from £1 to 30s is predicted before next spring. At auction sales first pine deals have averaged about £29 per standard. Spruce is equally firm, selling at £11 55 for 3x11 second quality, £10 256d for third, quality, and £9 10s for fourth quality delivered at London. There is considerably less stock of some classes in first hands than last year, and holders of such sizes as 3x9 and 3x11 inch in good qualities are said to command the situation. At Liverpool waney pine and elm are wanted, and enquiries are also in the market for oak and square pine. Some good sales of red pine are reported.

No business of any consequence has been closed for next year, although importers are feeling the freight market, and if reasonable rates can be secured, considerable early business is expected.

#### FOREIGN.

Reports from South Africa state that prices of timber have recently advanced sharply. At Port Elizabeth the rise is from 8 to 12 cents per cubic foot. It is said that British dealers have sold about 50,000 standards to that market. This, we understand, has been chiefly Baltic stock.

The Sayre & Holley Lumber Company, St. John, N. B., is applying for incorporation.

It is reported that negotiations are abou completed for the purchase by a company o the extensive lumbering business of Geo Moffatt at Dalhousie, N. B.