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"Start a great big immigration movement into Canada, of people not only willing to work but for whom profitable work can be found, and all the pressing problems that now beset our country will be well on the way to solution."

-What Everybody Says.

Fine-let us do so! But to be sure we're on the straight and sure road to our goal, let us begin by doing some clear thinking-some hard thinking-on these two important questions:

1. What class of immigrants do we want? 2. How are we going to attract them?

### Valuable Lessons to be Learned from Past Failures.

Heretofore we have always taken it for granted-without much careful thought, perhaps-that it was farmer immigrants we most wanted,-people who would settle on our vacant land in the West, and produce. more from the soil.

And complaints being loud and numerous that farming in Canada was not as profitable as it should be, we have tried to convert an unattractive situation into an attractive one by lowering the tariff on manufactured goods, in the hope of thereby lowering farm production costs, and 'so increasing the farmer's net.

Has that plan gotten us anywhere?

In 1924, despite tariff reductions made ostensibly to benefit agriculture, there were actually fewer farm immigrants than in 1923 ! And when, against the total immigration for 1923 and 1924, we offset the total emigration from our towns and cities, we find that the country has suffered a net loss !

So, obviously there is something wrongsomewhere in the plan we have been following,-either in the assumption that it is farmers we most want, or in our method. of attracting them. Perhaps it's a combination of the two.

### **Population Increases Should be Properly Balanced.**

In shaping our policy as above, we have certainly overlooked one very important point. Farmers as a rule don't sell to farmers, but to town and city folk. So when we try to increase farm population by methods that operate to decrease town and city population, we are actually making things worse for the very people we are trying to benefit. We are curtailing a domestic market that our farmers can control, and we are increasing their dependence upon an export market over which they have no control!

An Alternative Plan that Promises Better Success.

## Are 63 Countries Wrong and Only Canada Right?

While Canada has been lowering her tariff, these 63 countries have been raising theirs :----

Algeria Japan Argentina Latvia Australia Luxembourg Austria Madagascar Belgium Malta Bolivia Mesopotamia Brazil Mexico British East Africa **Netherland East** Dependencies Indies British Guiana Newfoundland British Honduras New Zealand **British West** Nigeria Indies Norway Bulgaria Chile Paraguay Persia China Peru Colombia Poland Czecho-Slovakia Portugal Ecuador Roumania Egypt Russia Esthonia Samoa Finland San Salvador Sarawak France Repub. of Georgia Serb-Croat-Germany **Slovene State Gold Coast** Seychelles Colony Sierra Leone Greece South Africa Guatemala Spain Holland Sweden Honduras Switzerland Tunis **Irish Free State United States** Uruguay

And now even the United Kingdom hás begun to protect her home markets.

India

Italy

63 Countries have been making it more difficult for Canada to sell in their markets, while Canada has been making it easier for the whole world to sell in hers! Have they all blundered? Has Canada alone shown wisdom?

Obviously the way to attract that class is by switching from a policy of lower duties to one of higher duties. The one thing above all others that the immigrant wants is the assurance of a steady job at good wages. Give him that, and he will come in his thousands,-yes, in his tens of thousands! And in a policy of higher tariffs he will have his guarantee that steady work at good wages will be awaiting him.

"Yes," you say, "but what about our farm population? We want it to increase too!" Of course we do! But with town and city population increasing, can farm population do other than increase in proportion? With more customers for farm produce, and with a higher purchasing power per customer due to higher wages, isn't it inevitable that a domestic supply will be forthcoming to meet a domestic demand, particularly if we protect farm products in the same way that we propose to protect manufactured products?

### A Precedent That. Shows What Can Be Done!

We have tried the plan of lower tariffs, as a means of attracting farmer immigration, and we see that it has signally failed, and we know the reasons why it has failed.

Why not now try the alternative plan of higher dariffs, as a means of attracting urban immigration, when it seems perfectly clear that it must bring farmer. immigration in its train?

Even if the latter were mere theory, that would be no valid reason for rejecting it in favor of a policy we have tried, and found to be barren of results.

But we know that it is far beyond the theory stage. The United States offers a practical demonstration of its success! By the plan of higher tariffs, to benefit all classes of population, the United States has managed to attract the biggest and longest sustained immigration movement the world has ever known!

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# C. A. FOX

Over in Shelburne the' other day the entire community was shocked by an automobile fatality. A young fellow, sixteen years of age, with any

man un Lor. -

Let us now go back to the beginning again, and start from the alternative assumption that it's primarily town and city population we want to attract.

What better example does Canada want?

ttee, 330 Bay St.; Toronse

# **CONSERVA IE** FOR HIGHER TARIFF AND FOR LOWER TAXATION

 WELLER
 WELLER
 Walkerton

 WELLER
 Walkerton

 C. N. R. TIMFTABLE
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the entire community was shocked by an automobile fatality. A young fellow, sixteen years of age, with any amount of time on his hands, sets out from Shelburne to Orangeville in a high powered car, with the ad done. Everyone has heard mot overing the distance in some fifteen of provincial highway, he crashes in-to a farmer, who has gone out to seek his farm horses. The unfortun-ate pedestrian is instantly killed, two or three telephone posts are torn out and the car is somewhat damag-

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Get your stock in good shape by getting a pail of Dr. Hess' Stock Tonic or a Pail of Pratt's Ani mal Regulator. By feed-ing a little of it once or twice each day, your stock will im-prove and will go through the winter without sickness of any kind. Sold on a guarantee: Money back if not satisfied. Get your Hens to lay before winter sets in, as the prices will be going up. Feed Dr. Hess' and Pratt's Poultry Food.

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