

ing this power, and will put his products on the markets of the world at cost.

Think this out, and you will not support the "interests" that seek to keep you in the grip of a monopoly profitable to them.

WHAT ARE YOU GOING TO DO ABOUT IT?

While as yet the Grain Growers' Grain Co. has scarcely entered upon its work, it has nevertheless accomplished a great deal. It has shown that farmers can do their own business successfully, and has given the final blow to the old mistaken idea that "A Farmers' Company is doomed to failure." But in order to succeed fully this great movement must be supported. Numbers are essential to success. For this reason we appeal to every intelligent farmer to join the Company and give it his support; and then as opportunity offers, by dropping

a word here and there, perhaps writing out a letter or making out a shipping bill, help his less progressive neighbor to understand and realize the benefits of working together.

In closing we might say that we are working simply for the development of the co-operative idea among farmers. Co-operation is both sane and Christian. In the development of it alone will be found the road to that happy condition of things, which every true and honest man desires to see prevail, where peace and equity will replace injustice and fraud, where the worker will get the full fruit of his labor that he is entitled to. Will you help in this work? or will you leave to others the task, and after the brighter day of happier conditions is ushered in, enjoy all the benefits they bring, without having done anything to earn them?

CO-OPERATION

Dr. Winship of Boston, has said that we meet with four kinds of people in this world. Some draw on our energy, others help us while away an idle hour, others rest us, and some set us a-thinking and a-going. It is needless for us to say that those who set us thinking and doing are of more use to us than all the others put together, because it is the men who are thinking and doing who make things move in this world.

However, before we touch on co-operation, we wish to call your attention to one or two matters which are of essential importance in making any business a success. It is this. There must be a certain amount of capital invested, and back of that capital there must be what is of more importance, A MAN or MEN TO PUSH. We have all seen men start in business without any capital, so to speak, but plenty of the right kind of push, and they make a success of it, and little by little the capital came their way. On the other hand we have seen ample capital invested at times, but without the right kind of push back of it, and the result was, failure. The men were not there, and in a short time the capital wasn't there either. Capital, with the right kind of push, may build up a successful business; but capital, without the right kind of push—never.

A co-operative effort along reasonable lines never fails because of its being co-operative, but it fails for the pure and simple reason that men who own the business, so to speak, or who have an interest in the business, or who at least OUGHT to have an interest, do not take hold of the business in an earnest, sincere and common sense way. Their failure to take hold and be a-thinking and a-doing and a-going makes the trouble, and not the fact that the business may be started on co-operative basis. What does co-operation mean? Let us analyze the word. Co means to-gether; operate means to do or to work. Co-operation, then, simply means to work together. But, mind you, IT DOES MEAN THAT, and not that two or three or half a dozen shall work and all the others sit around and watch and wait to see if the thing will move; but it means that every one concerned must and should do his share of pushing and lifting. When the thrashing machine came into your locality you worked together, that is, you co-operated, and we all know that we get our thrashing done quicker, better and cheaper by co-operating than if we try to do it alone. But we all work. What would have been the result if only two or three out of the twelve or fifteen men worked? The thrashing would have been a failure, but because you all took hold it was a success, and more so than if each one of us had undertaken to do his own thrashing. Co-operative efforts are a success like any other business where the men concerned take hold and push and lift, but a failure if they don't. Right there is the biggest trouble in getting co-operative concerns on a prosperous basis

In starting a new co-operative concern, we nearly always meet three kinds of men. First we meet a few who right from the start take off their coat, roll up their sleeves, and take hold for all there is in them. If all the people were like these there would be no trouble to build up co-operative concerns successfully; but unfortunately they are not. There is another class composed of the greater part of the people, who really like to see the thing move, still for various reasons do not take hold, but sit still, waiting and watching to see the few push and tug and lift to get the thing to move, and yet all the time wishing the thing would move, but yet not ready or willing to take hold and help move. The few men who do struggle, perhaps finally have to give up, and the thing is pronounced a failure, while if this great body of men sitting around waiting and watching had taken hold from the start, the effort would have been a splendid success. Then there is the third class of men we meet. They are what we call the cold water pourers. They not only sit idly by waiting and watching, but they actually do what they can to keep others from taking hold, and may at times go even so far as to exert all their energy and strength to keep the thing from moving at all. Fortunately this class is small and we need pay no attention to them, because if the few leaders, as they are sometimes called, and the great mass of the people take hold, then the effort will be a splendid success, the thing will move along, and the cold water pourers will have to come out with it or stay in the mud. But they generally come out, as they are not always fools. So we make the statement that the only thing necessary in order to build up a successful co-operative business of any kind is for the people concerned to exercise the same common sense as they would do in their own individual business and take hold and lift. But as it is co-operative or working together, they must stick together, lift together, push together, and the thing will come out of the mud and be a blessing to all and a burden to none.

PILOT MOUND MEETING

The meeting of the Grain Growers announced for Thursday afternoon last, was not as largely attended as it should have been, though some complaint was made that insufficient notice had been given. Mr. Kennedy, Vice-President of the Grain Growers' Grain Co., was the chief speaker and gave a lucid explanation of the value of the Grain Growers' movement to the farmers and business men of the west. The matters dealt with may be fully learned by a perusal of the Grain Growers' Guide, a worthy publication and one which is full of information on the varied conditions contributing to and arising out of the grain trade. We are of the opinion that these meetings should be if possible more largely attended.—Pilot Mound Sentinel.

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