

What a trial will do.

It will transform incredulity into enthusiasm. It will turn cautious samplers into liberal buyers. Hundreds of dealers who "shied" at **B.F.P. Cough Drops** before they knew them, are now the most enthusiastic patrons we have. Perhaps you are one of the few who have not yet made a trial? Better drop us a line now while you think of it.

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BISCUIT &
CONFECTIONERY
CO. - - - TORONTO

B.F.P. Cough Drops

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUT CUT AND DERBY PLUG SMOKING TOBACCOS

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THE "GENUINE"

is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



HEAT WILL NOT
BREAK IT.



EVERY CHIMNEY
NICELY WRAPPED
AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" Lead Glass Chimney.

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