#### CHATS WITH YOUNG MEN

A VIRTUE GOLDEN THROUGH AND THROUGH

Last week I told you that polite ness is one of the invincible cords that draw luck. It is true that there have been men who succeeded who had the manners of boors; but it was not because of this condition, but in spite of it. And their want of manners made the road all the more difficult for them, and perhaps they tried harder to overcome their fault than many of us try to overcome our griev

We often hear the excuse for such persons, that his bark is worse than his bite. For my part, I prefer to meet a biting dog to a barking one. I know what I may expect from the former, but the fellow that follows me, punctuating every step I take with a snarl, disturbs me. He might bite when I am not looking; anyway,

the clatter he keeps up is annoying It is the same way with his bigger brother Man. It makes life smoother if men treat one another with polite

Is it not as easy to say "No " in a courteous tone, as to hurl it out with the force of a brick-bat? Some men think the best way to uphold their authority, in the home or in business, is to play the Czar, without, let me add, the fine manners which training gives to the Imperial Ruler of all the Russias. This is a great mistake. Every one in authority should remember that the most ignorant and uncultured man living can exact obedience, in virtue of the power his position represents; but only a gentleman receives respect with the obedience of his subordinates.

It is as easy to be polite as impolite. and the result of the former disposition is better for ourselves and everybody else. We know that we prefer the sunny-tempered, good mannered person to the sour, discourteous one, and the majority of people think likewise; therefore, we should be to others, what we like others to be to us. We know that, after meeting a polite person we hold him in our kind thoughts for some time. Do we also want to draw to us the kind life, something that will thoughts of those we meet? We do, for it is a scientific fact that it is better to have the good will of our brother than his ill will.

Now, we should no more be courteous solely through a desire to avoid the unfavorable opinion of others. than we should be good through the fear of hell. We should have a higher motive in both cases. We should strive to be courteous because we are men, and should show a higher strain of manners than the dog that will walk suspiciously around a strange canine, and the horse that is very apt to bite and kick the latest comer to the stall.

Good manners are the flower of the race. They represent the height of its civilization; good manners, in the final analysis, are beautiful illustrations of the Golden Rule.—Catholic Telegraph.

THE EXCEPTIONAL EMPLOYEE

Mr. Carnegie says: "The most valuable acquisition to his business that an employer can obtain is an exceptional young man. There is no bargain so fruitful."

By the exceptional young man Mr. Carnegie means the one who is al-ways looking out for his employer's interests, the young man who keeps his eyes open, who is always trying to make suggestions for improvements in the business, who is always studying for some better, simpler, ore efficient way of doing things.

Never before was there such a demand for the exceptional, the resourceful man, the man who can think, who can devise new and original ways of doing things, the man who can grasp the needs of the situation and solve them with his own re-

Napoleon said that his soldiers ever labored to inspire men with a fought so well because every man reverence for women.

carried a field marshal's baton in his knapsack. In other words, every man in Napoleon's army expected ad-

vancement and was prepared for it.

The principle of advancement, of growth, of progress, is the same whether in employer or employee. Business grows because of enterpris-ing, progressive, pushing, up-to-date nethods. Promotion for the employee requires the same pushing, vigorous, alert methods.

If you want to be advanced, you must be dead-in-earnest and enthusiastic over your employer's business You must go to the bottom of it; study it, get a comprehensive view of it; know just as much about it as possible. If you intend to take up the same line of business yourself, your present opportunity of observation and study will be of untold value to you. At present, you are really an apprentice, being well paid for your work, besides having the opportunity to learn the business.

When your employer finds that you have a lot of enterprise, that you are trying to learn as much about his ousiness as he knows himself, he will begin to think that you are made of promotion material. But if he sees that your ambition is just to get your salary and have as easy a time as you can, you will never attract his attention, except for a possible blacklist. An employer wants no dead wood around him. He wants live wires. He wants employees who have ambition enough to be willing to pay the price for promotion.

It is astonishing how many young men are trying to get a living with-out hard work. It does not seem possible that so many people could live off one another without really producing anything themselves Everywhere we see young men look-ing for easy places, short hours, and the least possible work for the greatest possible salary.

Even if it were possible to get a living with a very little effort, you could not afford it. You could not afford to coin your brain into dollars, something larger in you than that. There is something in you that will not be satisfied with this sort of a against selling yourself so cheaply, You can not respect yourself unless you are doing your best, making your greatest effort to bring out the best thing in you .- O. S. Marden.

MAN IS A FAILURE

When he values success more than haracter and self-respect.

When he does not try to make his

work a little better each day. When he becomes so absorbed in

his work that he cannot see that life is greater than work.

When he lets a day go by without

making someone happier and more comfortable. When he tries to rule others by ullying instead of by example.

When he loves his own plans and

interests more than humanity. When his friends like him for what

he has more than for what he is.

When he envies others because they have more ability, talent or wealth than he has.

When he does not care what happens to his neighbors or to his friends

When he is sprosperous.

When he is so busy that he has no time for smiles and cheering words. -Paulist Calendar.

To-morrow is never ours until it becomes to-day, and we have nothing whatever to do with it but to pass down to it a fair and good inherit-ance in to-day's work well done, and to-day's life well lived. — Father

Lasance. All our finest ideas of romantic which is called by its enemies "cruel and jealous" has taught us that marriage is a sacrament. She has

### OUR BOYS AND GIRLS

A GENTLEMAN

BY MARGARET SANGSTER knew him for a gentleman By signs that never fail; His coat was rough and rather worn His cheeks were thin and pale-

lad who had his way to make. With little time for play-I knew him for a gentleman By certain signs to-day.

He met his mother on the street; Off came his little cap. My door was shut; he waited there Until I heard his rap. He took the bundle from my hand,

And when I dropped my pen, He sprang to pick it up for me, This gentleman of ten. He does not push and crowd along

His voice is gently pitched; He does not fling his books about As if he were bewitched, He stands aside to let you pass He always shuts the door

He runs on errands willingly To forge and mill and store. He thinks of you before himself,

He serves you if he can, For in whatever company The manners make the man. At ten or forty 'tis the same.

The manner tells the tale, And I discern the gentleman By signs that never fail. TWO FRIENDS

As a boy I had two friends, both endowed with every quality that makes boyish friendship precious. Both had in a marked degree that genius for companionship, that fine emocracy that wins its way as surely among the young as it does

with those of a larger growth.

The parents of the first were in moderate circumstances. He was exceptionally quick in his studies, a born mathematician, but we never set much store by these gifts, but rather his genial ways and camaraderie. Time passed and our and ways parted. I heard from time to time of his college triumphs and popularity. He came back finally to the little city of his birth and went into business and prospered exceedingly. He married well and entered into the social life of the place. At first he seemed unchanged when we met, but as his wealth increased and his family became more prominent, I noticed an indefinable coolness, a tinge of selfishness. This seemed to grow upon him until it became remarked that he was extremely careful about his intimates and even acquaintances. The process has continued. On the rare occasions when I see him, he barely manages to nod. He bitterly disliked and could not be elected to the smallest office. Do

you wonder why? The second was a rich man's son. We often wondered how many thousands his father was worth. It never seemed to worry him. There was a sort of straightness, of downrightness about him even as a youngster. He could never stand for any snob-bishness. I recall several occasions when others made slighting remarks about the race or creed of our com panions. He never let one pass and his small fist was ready to back up dauntless tongue. Our ways parted. He became a successful attorney and noted as the advocate of unpopular causes, the poor man's He was elected to office and there the same qualities showed themselves. Even in busiest moments he always found time to give advice and aid to one he had known in earlier years. He never forgot his boyhood friends, albeit some of them reflected small credit on him. Finally he was called to a higher office in the government, but when-ever he came home, he was the same. chivalry are Catholic. The Church It would not be proper to say what position he holds to-day, but he is a famous man. I met him only a few Years, honour and months ago. wealth had not spoiled him a whit. A bystander would have taken us for two antedeluvian schoolboys. He is the same stalwart friend, the same democratic spirit I knew thirty years ago. His city is proud of him; he is beloved throughout the State, great men are honoured by his friendship. Do you wonder why ?-Looker-On in Pilot.

THE BOY WHO SMOKES Much of the sermonizing to boys on the subject of smoking is ineffective because it is illogical and un-Warnings are drawn from isolated and exceptional instances of the evil effects of smoking, and comparisons are made between smokers and non-smokers that, when analyzed, prove nothing.

Perhaps it was knowledge of that fact that led Doctor Pack of the University of Utah to attempt an investigation that should have definite trustworthy results. He gathered his facts from the football squads of various colleges and universities, through the physical di who have charge of them. He selected the football squads be cause they are made up of young men of exceptionally good physical condition and of at least fair scholar-ship, for at all the institutions considered, the eligibility rules bar men of low standing from the teams. Socially, too, the football men are more alike than the members of the

whole student-body.

Dr. Pack received detailed figures smokers and 93 were smokers, that, remote premises to ply his vocation. is, men who habitually smoked when not in training. One-third of the opinion and practise of several eminsmokers and two-thirds of the non- ent Frenchmen on the subject of bevsmokers "made" the teams, and the erages as follows: M. Saint-Saens

THE THE KES THE WHITEST, LIGHTE STANDARD KIND THAT NAYOR **PLEASES ARTICLE** THE USED **PEOPLE** 

MOST PERFECT MADE

prefers water to all other drinks.

Jules Lemaitre drinks only water

ratio was about the same for each of

the colleges taken singly.

The lung capacity of the smokers was found to be on the average about 30 cubic inches-9 per cent. less than that of the non-smokers.

In every one of the colleges the smokers ranked lower in scholarship than the non-smokers; the average mark of the smokers was 74.5. Moreover, the smokers had twice as many failures and conditions as the non

smokers.

Thus, from as fair a test as could well be devised, it appears that the young man who does not smoke has twice as good a chance as the smoker to make the 11, has better lungs, and ranks higher in scholarship. Any boy who wants to make the most of himself will find in the results of this investigation something worth thinking about. - Youth's Compan-

#### TEMPERANCE

CATHOLIC TEMPERANCE WORK IN ENGLAND

The League of the Cross held a big demonstration recently on Tower Hill in memory of Cardinal Manning, their great founder. Despite the un-certain weather, delegates with bands and banners came from all parts and the space round the platform was crowded with green-scarfed me Several priests addressed the gathering and also a number of laymen who referred to the Cardinal's great power amongst the working classes and his campaign against the evil which was ruining the country Resolutions were passed to renew the temperance campaign and to re main firm to the traditions given the league by the great Cardinal. An extension of the work amongst the young has recently been planned by a conference of priests. It is pro posed to enroll children at school who will take the pledge not to touch intoxicating liquor up to the time of their coming of age.—Catholicus.

WHERE THE SALOON CAME IN Localities might be pointed out in the northwest which were originally entered by a sturdy and industrious band of pioneers. ment should, in the course of time, become the richest gardens of the northwest, there seemed to be every reason to expect. Yet such has no been the case. For a time there was a certain degree of progress. The feeling of growth, expansion and prosperity was on the increase. this period was of short duration, and after a brief interval, things were at a standstill. With scarcely a third

would serve to retard. The reason for this state of affairs was not obscure. "Rome perished," according to Professor Seely, " be cause of the failure of the crop of men." The soil of this new region continued to be of unrivalled fertility; the produce of the land, if rightly cultivated, would have been abundant. But there had been a failure in the crop of men. The rising gen eration made a poor harvest They were lazy. They lacked the sturdy build and brawny arms of their fathers. They were improvident. They had no patience to wait nor perseverance to work. They could not get along. Some were dissipated. Others were reckless. A few, wishing to get rich rapidly, mortgaged their farms and be came poor. Those who might, under favorable circumstances, have prospered, were held back by the declinng tone and unprogressive spirit of

the majority.
One of the fertile sources of this curse upon the community was the saloon.—Catholic Citizen.

## TEMPERANCE NOTES

The editor of the New World who has been to Louisville, Ky., says that there seems to be a distillery, as you ride on the Louisville and Nashville railroad every three miles. The outlook for temperance in Kentucky must be as blue as the grass of that state

At a recent meeting of the committee on the saloon licenses, Minneapolis, the complaint of the Little Sisters of the Poor, regarding the saloon near their home, was pre-sented to that body by the Rev. P. Kenny. So convincingly was their case stated that the committee defor 6 colleges. Of 210 candidates for positions on the first 11's of must remove from his present locathese 6 colleges, 117 were non- tion within ninety days and find more

The Rappel of Paris reports the

should have full control of himself. Never, never alcohol." M. Pierr Loti says: "I do not drink alcoho I do not drink even wine."

#### A COLD RECEPTION

It was the custom of a certain choir on Christmas Eve to sally forth and sing carols at the houses of various members of the congregation. They were generally well received, and, in addition to donations of money, were

often treated to light refreshments There was one crusty old gentle-man whom they were rather uncer tain about visiting, as there were doubts as to the kind of a reception he would give them. They decided to risk it, however, and, forming up under his bedroom window, struck

un "Hear Thou Our Prayer."

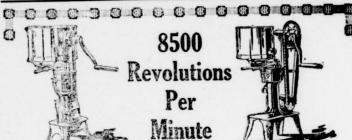
In a few minutes the window was opened, and the old gentleman's nightcapped head appeared.

"How many are there of you?" he nquired.

Twenty-three," was the respons Henri Lavedan considers alcohol the worst of poisons, and Maurice Barres writes: "In my opinion, to work well requires no stimulant. One "Very well," he said, throwing a large jugful of water over them. "Divide that amongst you!"

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## HUSBAND AND WIFE BOTH TROUBLED

GIN PILLS Cured Them

Lachute Mills, Que. March 11th, 1912.

"I was troubled for many years with Kidney Disease, and a friend told me to take GIN PILLS. After taking a few boxes, I was greatly relieved, and after finishing the twelfth box, the pain completely left me.

My wife is now using GIN PILLS and finds that she has been greatly relieved of the pain over her kidneys.

I can safely recommend anyone suffering from Kidney Trouble to give a fair trial to GIN PILLS."

THOMAS STEPHENSON.

We allow you to make this trial absolutely free of cost. Simply write National Drug and Chemical Co. of Canada, Limited, Toronto, and they will send you a free sample of Gin Pills. Try them. They will do you so much good that you will gladly get the regular size boxes at your local dealer's. Soc. a box, 6 for \$2.50.

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If you suffer from any form of uric acid in the lood, and have Rheumatsm, Gout, Lumbago ciatica, this is the way to drive it out of your system.

## THIS WASHER MUST PAY FOR ITSELF

MAN tried to sell me a horse once. He said it was a fine horse and had nothing the matter with it. I wanted a fine horse. But, I didn't know any I wanted had I didn't know the man very well either.

So I told him I wanted to try the wanted to try he horse for a month. He said "All right, but pay me first, and I'll give you back your money if the horse isn't all right."

And I said to my-elf, lots of people may think about my Washing Iachine as I thought about the horse and about the man who owned it.

But I'd never know, because they wouldn't write and tell me.

and tell me.

So, thought I, it is only fair enough to let people
try my Washing Machines for a month, before they
pay for them, just as I wanted to try the horse.
You see I sell my Washing Machines by mail. I
have sold over half a million that way.
Now, I know what our "1900 Gravity" Washer
will do. I know it will wash the clothes without wearing or tearing them, in less than half the
time they can be washed by hand or by any other
achine.
I know it will washe to the fall of the control of the

out wearing or tearing them, in less than half the time they can be washed by hand or by any other machine.

I know it will wash a tub full of very dirty clothes in Six minutes. I know no other machine ever invented can do that, without wearing out the clothes. Our "1900 Gravity" Washer does the work so easy that a child can run it almost as well as a strong woman, and it don't wear the clothes, fray the edges nor break buttons the way all other machines doe. It just drives soapy water clear through the Bires of the clothes like a force pump might.

So, said I to myself, I will do with my "1900 Gravity" Washer what I wanted the man to do with the horse, Only I won't wait for people to ask me. Tol offer first, and I'll make good the offer every time.

Let me send you a "1900 Gravity" Washer on a month's free trial. I'll pay the freight out of my own pocket, and if you don't want the machine after you're used it a month, I'll take it back and pay the freight too. Surely that is fair enough, isn't if?

Doesn't it prove that the "1900 Gravity" Washer must be all that I say it is?

And you can pay me out of what it saves for you. It will save its whole cest in a few months, in wear and tear on the clothes alone. And then it will save 50 cents to 75 cents a week over that me washwoman's wages. If you keep the machine after the south trial, I'll let you pay for it out of what a selve you, it was the pay the machine after the south trial, I'll let you pay for it out of what neckine itself earns the balance.

Drop me a line to day, and let me send you a book

Drop me a line to day, and let me send you a book ut the "1900 Gravity" Washer that washes clothes

A Good Used Piano is often better than a cheap see one. We have all makes in those slightly seed instruments taken in part payment on Player Panes. Send for list and bargain prices to day, stating make and have preferred. The Bell Piano and Music Waterooms

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Yet there is a shortage! Eggs are commanding a tremendous price-chickens ar

Flow is the time to take advantage of this situation and make money out of it yourself. You can raise and sell 600 chickens this next year, and you will find a quick and sure market for every one of them. You can get the top notch price for all the hundreds of dozens of eggs that your poulty lay.

Poultry raising is the best business for any farmer, any farmer's wife or farmer's child. The poultry crop is the one crop that never fails. It pays better for the time and money invested; the profit is surest; it isn't overcrowded and never will be.

Our book "When Poultry Pays," will show you. Let us send it to you. It is

You need this book. It will be mailed free. A post card will bring it.

Into the pookets of the users of The Peerless Way

last year went five million dollars made from the poultry these people raised. Yet chickens are scarce in Canada and eggs are the scarcest of all food commodities. That is positivally the feet

To-clay there are not enough Canadian CHICKENS or EGGS to go around. Thousands of chickens and hundreds of thousands of dozens of eggs are being shipped into Canada from the United States and other countries

interesting; it is instructive, and it contains the proof.

Let us tell you how!