

CHATS WITH YOUNG MEN

A VIRTUE GOLDEN THROUGH AND THROUGH

Last week I told you that politeness is one of the invincible cords that draw luck. It is true that there have been men who succeeded who had the manners of bores; but it was not because of this condition, but in spite of it.

We often hear the excuse for such persons, that his bark is worse than his bite. For my part, I prefer to meet a biting dog to a barking one. I know what I may expect from the former, but the fellow that follows me, punctuating every step I take with a snarl, disturbs me. He might bite when I am not looking, anyway, the clatter he keeps up is annoying.

It is not as easy to say "No" in a courteous tone, as to hurl it out with the force of a brick-bat? Some men think the best way to uphold their authority, in the home or in business, is to play the Czar, without, let me add, the fine manners which training gives to the Imperial Ruler of all the Russias.

Every one in authority should remember that the most ignorant and uncultured man living can exact obedience, in virtue of the power his position represents; but only a gentleman receives respect with the obedience of his subordinates.

It is as easy to be polite as impolite, and the result of the former disposition is better for ourselves and everybody else. We know that we prefer the sunny-tempered, good-mannered person to the sour, discourteous one.

When he values success more than character and self-respect. When he does not try to make his work a little better each day.

When he envies others because they have more ability, talent or wealth than he has. When he does not care what happens to his neighbors or to his friends so long as he is prosperous.

When he is so busy that he has no time for smiles and cheering words. When he tries to rule others by bullying instead of by example.

When he loves his own plans and interests more than humanity. When his friends like him for what he has more than for what he is.

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carried a field marshal's baton in his knapsack. In other words, every man in Napoleon's army expected advancement and was prepared for it.

The principle of advancement, of growth, of progress, is the same whether in employer or employee. Business grows because of enterprising, progressive, pushing, up-to-date methods. Promotion for the employee requires the same pushing, vigorous, alert methods.

If you want to be advanced, you must be dead-in-earnest and enthusiastic over your employer's business. You must go to the bottom of it; study it, get a comprehensive view of it; know just as much about it as possible.

When your employer finds that you have a lot of enterprise, that you are trying to learn as much about his business as he knows himself, he will begin to think that you are made of promotion material.

It is astonishing how many young men are trying to get a living without hard work. It does not seem possible that so many people could live off one another without really producing anything themselves.

Even if it were possible to get a living with a very little effort, you could not afford it. You could not afford to coin your brain into dollars, to make dollar-chasing the ambition of your life.

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OUR BOYS AND GIRLS

A GENTLEMAN BY MARGARET SANGSTER

I knew him for a gentleman By signs that never fail; His coat was rough and rather worn. His cheeks were thin and pale— A lad who had his way to make, With little time for play— I knew him for a gentleman By certain signs to-day.

He met his mother on the street; Off came his little cap. My door was shut; he waited there Until I heard his rap. He took the bundle from my hand, And when I dropped my pen, He sprang to pick it up for me, This gentleman of ten.

He does not push and crowd along, His voice is gently pitched; He does not fling his books about As if he were bewitched, He stands aside to let you pass He runs on errands willingly To forge and mill and store.

He thinks of you before himself, He serves you if he can, For in whatever company The manners make the man. At ten or forty 'tis the same. The manner tells the tale, And I discern the gentleman By signs that never fail.

As a boy I had two friends, both endowed with every quality that makes boyish friendship precious. Both had in a marked degree that genius for companionship, that fine democracy that wins its way as surely among the young as it does with those of a larger growth.

The parents of the first were in moderate circumstances. He was exceptionally quick in his studies, a born mathematician, but we never set much store by these gifts, but rather his genial ways and camaraderie. Time passed and our ways parted. I heard from time to time of his college triumphs and popularity. He came back finally to the little city of his birth and went into business and prospered exceedingly. He married well and entered into the social life of the place. At first he seemed unchanged when we met, but as his wealth increased and his family became more prominent, I noticed an indefinable coolness, a tinge of selfishness. This seemed to grow upon him until it became remarked that he was extremely careful about his intimates and even acquaintances.

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THE STANDARD ARTICLE USED EVERYWHERE THE KIND THAT PLEASES THE PEOPLE MOST PERFECT MADE ROYAL YEAST CAKES THE WHITEST, LIGHTEST, QUICKEST

ratio was about the same for each of the colleges taken singly. The lung capacity of the smokers was found to be on the average about 30 cubic inches—9 per cent. less than that of the non-smokers.

In every one of the colleges the smokers ranked lower in scholarship and ranks higher in scholarship. The average mark of the smokers was 74.5. Moreover, the smokers had twice as many failures and conditions as the non-smokers.

Thus, from as fair a test as could well be devised, it appears that the young man who does not smoke has twice as good a chance as the smoker to make the U. has better lungs, and ranks higher in scholarship. Any boy who wishes to make the most of himself will find in the results of this investigation something worth thinking about. — Youth's Companion.

TEMPERANCE CATHOLIC TEMPERANCE WORK IN ENGLAND

The League of the Cross held a big demonstration recently on Tower Hill in memory of Cardinal Manning, their great founder. Despite the uncertain weather, delegates with bands and banners came from all parts and the space round the platform was crowded with green-shirted men. Several priests addressed the gathering and also a number of laymen, who referred to the Cardinal's great power amongst the working classes and his campaign against the evil which was ruining the country. Resolutions were passed to renew the temperance campaign and to remain firm to the traditions given the league by the great Cardinal.

There are points in the construction of IHC separators, such as the heavy phosphor bronze bushings, trouble-proof neck bearing, cut-away wings, dirt and milk-proof spiral gears, etc., which make IHC separators, beyond any doubt, the best of all to buy. There are four convenient sizes of each style. Ask the IHC local agent for demonstration. Get catalogues and full information from him or write the nearest branch house.

WHERE THE SALOON CAME IN Localities might be pointed out in the northwest which were originally entered by a sturdy and industrious band of pioneers. That their settlement should, in the course of time, become the richest gardens of the northwest, there seemed to be every reason to expect. Yet there has not been the case. For a time there was a certain degree of progress. The feeling of growth, expansion and prosperity was on the increase. But this period was of short duration, and after a brief interval, things were at a standstill. With scarcely a third of the natural resources of the region developed, there set in a steady decline, a retrogression that nothing would serve to retard.

The reason for this state of affairs was not obscure. "Rome perished," according to Professor Seely, "because of the failure of the crop of men." The soil of this new region continued to be of unrivalled fertility; the produce of the land, if rightly cultivated, would have been abundant. But there had been a failure in the crop of men. The rising generation made a poor harvest. They were lacking the sturdy and brawny arms of their fathers. They were improvident. They had no patience to wait nor perseverance to work. They could not get along. Some were dissipated. Others were reckless. A few, wishing to get rich rapidly, mortgaged their farms and became poor. Those who might, under favorable circumstances, have prospered, were held back by the declining tone and unprogressive spirit of the majority.

One of the fertile sources of this curse upon the community was the saloon.—Catholic Citizen.

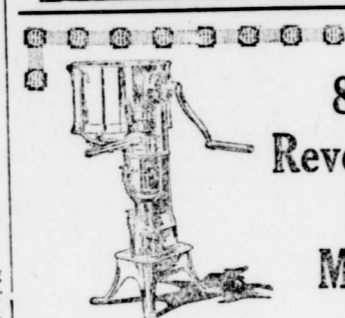
TEMPERANCE NOTES The editor of the New World who has been to Louisville, Ky., says that there seems to be a distillery, as you ride on the Louisville and Nashville railroad every three miles. The outlook for temperance in Kentucky must be as blue as the grass of that state.

At a recent meeting of the committee on the saloon licenses, Minneapolis, the complaint of the Little Sisters of the Poor, regarding the saloon near their home, was presented to that body by the Rev. P. Kenny. So convincingly was their case stated that the committee decided the proprietor of the saloon must remove from his present location within ninety days and find more remote premises to ply his vocation.

The Rappel of Paris reports the opinion and practise of several eminent Frenchmen on the subject of beverages as follows: M. Saint-Saens

prefers water to all other drinks. Jules Lemaitre drinks only water. Henri Lavedan considers alcohol the worst of poisons, and Maurice Barres writes: "In my opinion, to work well requires no stimulant. One

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should have full control of himself. Never, never alcohol." M. Pierre Loti says: "I do not drink alcohol. I do not drink even wine."

A COLD RECEPTION

It was the custom of a certain choir on Christmas Eve to sing forth and sing carols at the houses of various members of the congregation. They were generally well received, and, in addition to donations of money, were often treated to light refreshments.

There was one crusty old gentleman whom they were rather uncertain about visiting, as there were doubts as to the kind of a reception he would give them. They decided to risk it, however, and, forming up under his bedroom window, struck up "Hear Thou Our Prayer."

In a few minutes the window was opened, and the old gentleman's nightcap head appeared. "How many are there of you?" he inquired. "Twenty-three," was the response. "Very well," he said, throwing a large jugful of water over them. "Divide that amongst you!"

USE ABSORBINE, JR. LINIMENT FOR IT Swollen Varicose Veins Painful, Tortured, Ulcerated, Itching, Red, Itchy, While Legs Swollen, Stiff, Stagnant, Elephantiasis, etc. It relieves the pain and tenderness, reduces the swelling, and restores the part to normal strength and appearance.

HUSBAND AND WIFE BOTH TROUBLED GIN PILLS Cured Them I was troubled for many years with Kidney Disease, and a friend told me to take GIN PILLS. After taking a few boxes, I was greatly relieved, and after finishing the twelfth box, the pain completely left me.

Cure Your Rheumatism A Home Treatment Which Seldom Fails Costs Nothing To Try Rheumatism, Lumbago, Sciatica, Pain in the back have been cured in the real meaning of the word by a little-remembered, little-known system, known as the 'Gloria Tonic'.

THIS WASHER MUST PAY FOR ITSELF A man tried to sell me a horse once. He said it was a fine horse and had nothing the matter with it. I wanted a fine horse. But, I didn't know anything about horses much. And I didn't know a million that way.

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\$5,000,000.00 FOR PEERLESS WAY POULTRYMEN Into the pockets of the users of the Peerless Way last year went five million dollars more than these people raised. Yet chickens are scarce in Canada and eggs are the scarcest of all food commodities. That is positively the fact. To-day there are not enough Canadian CHICKENS or EGGS to go around. Thousands of chickens and hundreds of thousands of dozens of eggs are being shipped into Canada from the United States and other countries to help meet the demand. Yet there is a shortage! Eggs are commanding a tremendous price—chickens are worth dollars. Now is the time to take advantage of this situation and make money out of it yourself. You can raise and sell 600 chickens this year, and you will find a quick and sure market for every one of them. You can get the top notch price for all the hundreds of dozens of eggs that your poultry lay. Let us tell you how! Poultry raising is the best business for any farmer, any farmer's wife or farmer's child. The poultry crop is the one crop that never fails. It pays better for the time and money invested; the profit is sure; it isn't overcrowded and never will be. Our book "When Poultry Pays," will show you. Let us send it to you. It is interesting; it is instructive, and it contains the proof. You need this book. It will be mailed free. A post card will bring it. LEE MANUFACTURING CO., LIMITED Head Office: 14 PEMBROKE ST. PEMBROKE ONT. GAN.