

POOR DOCUMENT
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THE EVENING TIMES AND STAR, ST. JOHN, N. B., THURSDAY, JUNE 22, 1922

17

SHOPS YOU OUGHT TO KNOW

Designed to place before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores.

ASHES REMOVED

ASHES REMOVED AND GENERAL TRUCKING—Wilfred Richards, Phone 1875. 3015-4-27

AUTO REPAIRING

AUTO TIRE AND TUBE REPAIRS, Batteries re-charged and repaired.—J. Walsh, 440 Main St., Main 8672. 2014-7-4

AUTO STORAGE

AUTO STORAGE, WIRE STALLS to let, cars repaired, cars washed.—At Thompson's, 55 Sydney St., Phone 650. 2014-7-4

BABY CLOTHING

BABY'S BEAUTIFUL LONG Clothes, daintily made of the finest material, everything required; ten dollars complete. Send for catalogue. Mrs. Wolfson, 672 Yonge street, Toronto. 11-1-1921

BARGAINS

BOYS' BLOUSE WAISTS, ONE piece overall, short hose for kiddies.—At Wetmore's, Garden St.

CHIMNEY SWEEPING

J. B. WATTS, THE EXPERT SWEEPER, with mechanical apparatus; chimneys rebuilt and repaired.—Phone 8848. 20033-7-16

DYERS

NOTICE TO MOURNERS—FAST black returned in 24 hours. Phone 4700, New System Dye Works.

ENGRAVERS

WEDDING ANNOUNCEMENTS and Cards, Jewelry Engraving, etc.—A. G. Plummer, 255 Union St.

LADIES' TAILORING

EVERYTHING IN LADIES' AND GENTS' Tailoring and Fur. Made to order. A. Meier, Artist Tailor, 63 George St.

MATTRESS REPAIRING

ALL KINDS OF MATTRESSES AND Cushions made and repaired; Wire Mattresses re-stretched. Feather beds made into mattresses. Upholstering neatly done, twenty-five years' experience.—Walter J. Lamb, 22 Britain street, Montreal. T.F. 907.

MEN'S CLOTHING

READY TO WEAR MEN'S SUITS at a reasonable price.—M. J. Higgins & Co., Custom and Ready-to-Wear Clothing, 182 Union St. T.F.

NERVES, ETC.

R. WILBY, MEDICAL ELECTRICAL Specialist and Masseuse, treats nervous diseases, weakness and neuritis, paralysis, locomotor ataxia, rheumatism, insomnia, etc. To ladies—Facial hair, moles, wrinkles, etc. removed. Special treatment for hair growth.—282 Union St., Phone Main 3106. T.F.

PAINTS

H. B. BRAND PAINTS, \$2.50 TO \$4.00 per gallon. Seals for Color Card.—Haley Bros., Ltd. 6-9-1922

PIANO TUNING

PIANO AND ORGAN TUNING AND repairing. All work guaranteed, reasonable rates.—John Haisalt, Phone Main 4421.

PIANO MOVING

HAVE YOUR PIANO MOVED BY Auto and modern gear. Furniture moved to the country, and general cartage.—Phone M. 1167, Arthur S. Stackhouse.

PLUMBING

R. D. HARRINGTON, PLUMBING, hot water heating, Gas and electric pipes installed. Repairs promptly attended to.—5 Dorchester St.

C. R. MURRAY, PRACTICAL Plumber, Steam and Hot Water Heating a specialty. Repair work promptly attended to. Satisfaction guaranteed. Address 22 Clarence St., Phone 497.

CHAS. H. MCGOWAN, SANITARY Plumbing and Heating Engineer. Satisfaction guaranteed. Repair work promptly attended to.—8 Castle street.

G. W. NOBLE, PLUMBER AND Gas Fitter, Jobbing promptly attended to.—38 St. Paul street, M. 3082.

CANADIAN PACIFIC

TRAIN CHANGES. Passenger Service from St. John Effective June 26, Eastern Time.

No. 101—Leaving at 5:50 a.m. will operate through to Boston, instead of McAdam only.

No. 102—Will arrive at 9:50 p.m. from Boston, instead of from McAdam only.

No. 129—Suburban for Wolford will leave at 8:10 p.m., instead of 8:20 p.m.

NOTE—Double daily service on St. Andrews sub-division restored with connections from St. John.

No. 115—Will leave West St. John for St. Stephen at 9:30 a.m., instead of 9:30 a.m.

No. 100—Will arrive West St. John from St. Stephen at 2:30 p.m., instead of 2:30 p.m.

FINANCIAL

NEW YORK MARKET.

(By Direct Private Wires to McDougall & Cowans, 28 King street, City.)

	Open	High	Low
Allied Chem.	87 1/2	87 3/4	87 1/4
Am Int Corp.	42 1/2	42 3/4	42 1/4
Am Smelters	89 1/2	89 3/4	89 1/4
Amphibol	64	64 1/2	63 1/2
Balt & Ohio	47 1/2	47 3/4	47 1/4
Bald Loco	118 1/2	118 3/4	118 1/4
Anacostia	51	51 1/2	50 1/2
Can.	46 1/2	46 3/4	46 1/4
Chandler	71 1/2	71 3/4	71 1/4
Cuban Cane	17 1/2	17 3/4	17 1/4
Calif. Pet.	64 1/2	64 3/4	64 1/4
Corn Products	104 1/2	104 3/4	104 1/4
Corden Oil	48 1/2	48 3/4	48 1/4
Columbia Gas	83 1/2	83 3/4	83 1/4
Coco Cola	65 1/2	65 3/4	65 1/4
Crucible	72 1/2	72 3/4	72 1/4
Chino	28 1/2	28 3/4	28 1/4
Davison Chem	43 1/2	43 3/4	43 1/4
Erle Com	14 1/2	14 3/4	14 1/4
Gen Motors	14 1/2	14 3/4	14 1/4
Great New P	78 1/2	78 3/4	78 1/4
Houston Oil	78 1/2	78 3/4	78 1/4
Inter Paper	47 1/2	47 3/4	47 1/4
Indal Alcohol	87 1/2	87 3/4	87 1/4
Invincible	16 1/2	16 3/4	16 1/4
Kennecott	82 1/2	82 3/4	82 1/4
Keynote Tire	18 1/2	18 3/4	18 1/4
Mex Pet.	17 1/2	17 3/4	17 1/4
Midvale	38 1/2	38 3/4	38 1/4
Mid States Oil	14 1/2	14 3/4	14 1/4
Rock Island	32 1/2	32 3/4	32 1/4
New Haven	28 1/2	28 3/4	28 1/4
N Y Central	90 1/2	90 3/4	90 1/4
Pennsylvania	41 1/2	41 3/4	41 1/4
Pan American	73 1/2	73 3/4	73 1/4
Punta Sugar	46 1/2	46 3/4	46 1/4
Pure Oil	31 1/2	31 3/4	31 1/4
Pacific Oil	38 1/2	38 3/4	38 1/4
Pere Marquette	29 1/2	29 3/4	29 1/4
Reading	73 1/2	73 3/4	73 1/4
Rock Island	40 1/2	40 3/4	40 1/4
Roy Dutch N Y	59 1/2	59 3/4	59 1/4
Retail Stores	68 1/2	68 3/4	68 1/4
Rep I & S	71 1/2	71 3/4	71 1/4
Rubber	61 1/2	61 3/4	61 1/4
Sugar	78 1/2	78 3/4	78 1/4
Sinclair Oil	32 1/2	32 3/4	32 1/4
Southern Pac	88 1/2	88 3/4	88 1/4
Studebaker	128 1/2	128 3/4	128 1/4
Texas Company	44 1/2	44 3/4	44 1/4
Transcontinental	15 1/2	15 3/4	15 1/4
Union Oil	21 1/2	21 3/4	21 1/4
United Fruit	186 1/2	186 3/4	186 1/4
U S Steel	89 1/2	89 3/4	89 1/4
U S Rubber	61 1/2	61 3/4	61 1/4
Vanadium Steel	48 1/2	48 3/4	48 1/4
Wool	89 1/2	89 3/4	89 1/4

MONTREAL MARKET.

	Montreal, June 22.
Abitibi	51 1/2
Bromfield	51 1/2
Brian	47 1/2
Bell Telephone	110 1/2
Can S S Pfd	80 1/2
Can Pac	80 1/2
Can Com Pfd	95 1/2
Gen Electric	78 1/2
Laurentide	57 1/2
Met Brevels	51 1/2
Toronto Ry	73 1/2
1922 Victory Loan—99.75	
1923 Victory Loan—102.80	
1924 Victory Loan—104.30	
1924 Victory Loan—100.80	

GLEN FALLS HOME SITES

Why Not Have a Real Home That You Can Call Yours?

One for your family to grow up in, which they can call their HOME, with all modern improvements, such as electric lights, running water, excellent school, phone service, etc. Have your market garden and grow your own vegetables. Have the joy and health of the country, and a place for your kiddies to play, and at the same time the joys of city conveniences.

CRUSHED ROCK

especially suitable for concrete work supplied at cost from our crushing plant.

If you want a home that is a HOME, on easy terms, write us, or phone Main 385, or enquire of George Watson, our superintendent, at Crushing Plant, Main 385, or at his residence near Factory Buildings.

THE GOLDBROOK REALTY AND DEVELOPMENT CO. LIMITED

7-5

Make That Vacant Room Pay Dividends!

If you have a vacant room for rent, you are virtually the owner of dividend-paying securities.

You can easily find a good tenant for the room by bringing or sending a Want Ad. To The Times. Then your room will yield a regular income with weekly or monthly dividends.

Want Ads. received before 10 a.m. will appear in The Times the same day.

Use the Want Ad. Way



For The Week-End

Buyers have choice of many new lines of summer goods.

BLUE SUITS, single and double breasted, \$35 to \$45.

Blue and Grey Worsted Suits with extra trousers, from \$30. We find men take to these.

Toppers in novel patterns at \$25 and \$30—a vacation necessity.

SUMMER COMFORT CLOTHES—Sport Suits at \$25 and \$30. Clothes for a day's recreation, or vacation.

OUTING TROUSERS—No more useful garment for summer service—smart and correct. Striped and plain white flannel and serge, grey flannels, white and khaki duck—\$2.50 to \$10.

SHIRTS—So many new ones opened this week that our stock is practically all new. Smart effects with collar of same material.

NECKWEAR—That expresses the vogue, with style that is reflected in colorings and weave.

Athletic Union Underwear and other accessories.

Gilmour's

68 King St.

Clothing Tailoring Haberdashery

Open Friday evening—close Saturday at 1

MUNRO BROS.

Real Estate Operators and Brokers

Now developing the Reid Properties, Mount Pleasant. We submit Plans and Specifications with Estimates to Prospective buyers.

FOR SALE

Freehold properties running from Paradise Row through to Lombard street. Size of lots 50x100 and 31'x91'. Office Palatine Building, 124 Prince William street. Phones M. 2983 and M. 2129. 6-23

will find that within a year you will have saved enough to pay your rent for a month!

"Tourist Salesmanship" Is Latest Retail Idea

Tourist salesmanship! So far as known, Boulder, Col., is the first community in the country to teach it. The students are retail salesmen of Boulder stores. To date sixty are enrolled, and the course has only started.

The instructors are Prof. Elmore Peterson, head of the extension division of the University of California, working among the chambers of commerce and the business people of the State, and the local experts. A series of eight evening meetings is being held. Forty were enrolled at the first meeting, and the enrollment jumped to sixty at the second.

Boulder is one of the great tourist centres of Colorado. A summer Chalet draws many hundreds of visitors, who are in Boulder for several weeks. But particularly from all over the country, and particularly from the states to the south and east, arrive by the hundreds. Auto parties of many thousands of dollars in Boulder. They are one of the principal sources of income of the city.

Boulder merchants feel that everything possible should be done to make them pleased with Boulder, so that they will stay long and come another year.

The merchants also believed that the salespeople of the town could do a lot to bring about this result, and the course in tourist salesmanship is the result. This course has two departments. With a textbook on retail selling as a basis, Prof. Elmore Peterson lectures on the major aspects of salesmanship. The second department of the course instructs the clerks in the lore of the mountains, which are the town's greatest attraction.

Information concerning fishing, amateur photography—a local professional photographer will give the class book pointers for amateurs under Boulder mountain conditions—mountain auto

trips and other pertinent subjects will be dealt out to the retail salesmen. They will be expected to know the country back of Boulder like a book when the tourist season opens, and to have at their fingertips those bits of varied information which will most help the tourist.

To assist in the work of pleasing the summer visitors, John W. Valentine, manager of the Wilson Hardware Company, has donated the use of the Twelfth street wall of his store building. This is one of the most prominent corners in Boulder. On the wall will be painted a map of the region back of Boulder, drawn by an engineer who knows the region. This great map will show trails, roads, water courses, etc., and is expected to be a big help to the tourist, the cost of which is divided between the employers and their clerks.

WOOD AND COAL

YOU CAN SEE

Economy Coal

Now at

No. 6 1/2 Charlotte Street or

No. 1 Union Street.

YOU CAN TRY IT AT \$8 PER TON DUMPED, OR

Two Bags for \$1.

Then secure your winter's supply and save a lot of money while you can.

Only \$8 a ton delivered dumped—cash with order.

Charge orders \$9. Put in orders \$9 cash.

J. S. GIBBON & CO. Ltd.

6-25

FOR SALE—WOOD, DRY, CUT, large truck, \$2.25.—M. Maloney, Main 2998. 4088-6-28

FOR SALE—DRY SLAB WOOD, C. A. Price, corner Stanley-City Road Main 4082. 6-3-1922

FOR SALE—DRY CUT WOOD, \$2.50 Hard, \$3.50 Soft, \$2.25, 1/4 cord loads. J. Dwin, Main 2261. 8870-6-26

FOR SALE—DRY CUT WOOD, \$2.50 large truck.—W. P. Turner, Hazen Street Extension. Phone 4710.

KINDLING WOOD—\$3 PER LOAD, south of Union St.—Haley Bros., Ltd. City.

Use the Want Ad. Way

WOOD AND COAL

Burn Fundy Coal

For Cooking

Makes a quick, even fire, is a good baker, can be used much as you'd use wood fuel, and spends well. Best of all, the price is low.

Phone Main 3938.

Emmerson Fuel Co. Ltd.

115 CITY ROAD.

Summer Fuel

Broad Cove

For Quick Fires.

Consumers Coal Co., Ltd.

M. 1913 68 Prince William St.

Dry Wood

Where you get the value of your money in wood.

Heavy Soft Wood, Kindling, Hardwood—all cut ready for use, and dry.

City Fuel Co.

257 City Road Phone 468

COAL

AMERICAN ANTHRACITE

All Sizes

SPRINGHILL RESERVE

GEORGE'S CREEK BLACKSMITH

KENTUCKY CANNEL

A Wonderful Grade Coal

R. P. & W. F. STARR

LIMITED

49 Smythe St. 159 Union St.

Hard—Coal—Soft

Just landed, cargo highest quality AMERICAN SOFT COAL, finest procurable for household use.

We will be pleased to quote on either run-of-mine or screened.

Full stock of Hard Coal in all sizes.

Maritime Coal Co., Limited.

COAL DEPT.

Phone M. 3233

Lower Prices on Best Soft Coals

BEST QUALITY PICTOU

COAL

QUEEN COAL

VICTORIA NUT

VICTORIA SCREENED

BROAD COVE COAL

\$12.00

\$11.50

9.50

11.00

\$3.00

McGIVERN COAL CO.

COAL YARDS

12 Drury Lane and 12 Portland St.

Phone Main 42 and Main 366

Splendid Kitchen Coal

\$10.00 Per Ton

Broad Cove Coal

\$13.00 Per Ton

GOOD DRY HARD WOOD

\$3.50 per load of 1-4 cord.

\$3.00 DRY SOFT WOOD

\$2.25 per load of 1-4 cord.

Prompt Delivery.

D. W. LAND

Hanover Street Extension.

Phone 1185. Evening 874.

FOR BETTER

Coal and Dry Wood

Colwell Fuel Co., Ltd.

Phone West 17 or 90

Dry Sawed SOFT WOOD

\$2.25 per load, \$1.50 per half-load, delivered

GIBBON & CO., LTD.

Phone Main 2636 6-28

SPECIAL

RESERVED SYDNEY COAL

\$11 Ton Dumped.

\$11.50 in Bags.