## INTEREST ARREARS EACH YEAR FOR THE LAST TEN YEARS SHOWING PERCENTAGE OF PRINCIPAL OUTSTANDING

## INTEREST IN ARREARS

Year Ending March 31st	First Mortgage	Second Mortgage	Agreements for Sale	Total \$	Percentage of Principal Outstanding
1950	51, 198	12,446	2,394	66,038	.2526
1951	73,507	15,083	2,977	91,567	.3261
1952	63,743	11,731	2,839	78,313	.2657
1953	53,341	7,497	1,440	62,278	.1996
1954	87,741	8,664	2,112	98,517	.2834
955	156,934	16,447	1.808	175, 189	.4424
956	237,937	27,074	1,603	266,614	.6031
957	200,402	27,719	995	229,116	.4327
1958	192,011	25, 206	955	218, 172	.3245

## ADMINISTRATION COSTS SHOWING PERCENTAGE OF INVESTMENT AND PROFIT ON OPERATIONS (BEFORE INCOME TAX) EACH YEAR FOR THE LAST TEN YEARS

Year Ending March 31st	Administration Costs	Percentage of Investment	Profit on Operations Before Income Tax	
	8	\$		
1949	346,303	1.417	148,649	
950	373,920	1.413	142,428	
951	428, 249	1.505	131,705	
952	443,845	1.486	136,890	
953	455, 938	1.443	143, 195	
954	490,461	1.391	157,288	
955	559,823	1.39	162,780	
956	589, 175	1.306	218, 175	
957	712,024	1.322	218,755	
958	838,001	1.221	235,534	

You will notice there are statements attached to this resume showing amounts disbursed by years, cumulative total of loans disbursed and the number of loans outstanding at the end of each year. That is the first schedule. The second schedule shows interest arrears for the last ten years expressed as a percentage of the principal outstanding. Also included are administration costs for the last ten years, showing also profit of operations before income tax.

The CHAIRMAN: Gentlemen, would you like to have a moment to study these two schedules before you start questioning? The schedules are quite important.

Mr. Forbes: Would you have any information on how many applications you have refused or turned down during a period?

Mr. CHESTER: We have a record, we can make this available to you.

Mr. Forbes: Have you got it for, say, just one year in five? Finding out whether the type of loan is giving the type of service or not?

Mr. Chester: Yes, for the current year. So far we have had 2,732 new applications and we had 1,453 on hand as at March 31, which is the end of our fiscal year. We are now talking about the current fiscal year. So current applications which we have had to deal with are 4,185, of which we have placed 1,325 loans with our solicitor. That means we have approved these loans, the borrower has accepted them and they have gone into our solicitor's hands and are in the process of being disbursed.