## INTEREST ARREARS EACH YEAR FOR THE LAST TEN YEARS SHOWING PERCENTAGE OF PRINCIPAL OUTSTANDING

Interest in Arrears

| Year Ending March 31st | First <br> Mortgage | Second Mortgage | Agreements for Sale | Total | Percentage of Principal Outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | \$ | \$ | \$ |  |
| 1949. | 38,969 | 12,073 | 2,436 | 53,478 | . 2204 |
| 1950. | 51, 198 | 12,446 | 2,394 | 66,038 | . 2526 |
| 1951. | 73,507 | 15,083 | 2,977 | 91,567 | . 3261 |
| 1952. | 63,743 | 11,731 | 2,839 | 78,313 | . 2657 |
| 1953. | 53,341 | 7,497 | 1,440 | 62,278 | 1996 |
| 1954. | 87,741 | 8,664 | 2,112 | 98,517 | 2834 |
| 1955. | 156,934 | 16,447 | 1,808 | 175, 189 | 4424 |
| 1956. | 237,937 | 27,074 | 1,603 | 266,614 | . 6031 |
| 1957. | 200,402 | 27,719 | 995 | 229,116 | . 4327 |
| 1958. | 192,011 | 25,206 | 955 | 218,172 | . 3245 |

ADMINISTRATION COSTS SHOWING PERCENTAGE OF INVESTMENT AND PROFIT ON OPERATIONS (BEFORE INCOME TAX) EACH YEAR FOR THE LAST TEN YEARS

| Year Ending March 31st | Administration Costs | Percentage of Investment | Profit on Operations Before Income Tax |
| :---: | :---: | :---: | :---: |
|  | \$ |  | \$ |
| 1949. | 346,303 373,920 | 1.417 1.413 | 148,649 |
| 1951. | 428,249 | 1.505 | 131,705 |
| 1952. | 443,845 | 1.486 | 136,890 |
| 1953. | 455, 938 | 1.443 | 143, 195 |
| 1954. | 490,461 | 1.391 | 157,288 |
| 1955. | 559,823 | 1.39 | 162,780 |
| 1956. | 589,175 | 1.306 | 218,175 |
| 1957. | 712,024 | 1.322 | 218,755 |
| 1958. | 838,001 | 1.221 | 235,534 |

You will notice there are statements attached to this resume showing amounts disbursed by years, cumulative total of loans disbursed and the number of loans outstanding at the end of each year. That is the first schedule. The second schedule shows interest arrears for the last ten years expressed as a percentage of the principal outstanding. Also included are administration costs for the last ten years, showing also profit of operations before income tax.

The Chairman: Gentlemen, would you like to have a moment to study these two schedules before you start questioning? The schedules are quite important.

Mr. Forbes: Would you have any information on how many applications you have refused or turned down during a period?

Mr. Chester: We have a record, we can make this available to you.
Mr. Forbes: Have you got it for, say, just one year in five? Finding out whether the type of loan is giving the type of service or not?

Mr. Chester: Yes, for the current year. So far we have had 2,732 new applications and we had 1,453 on hand as at March 31, which is the end of our fiscal year. We are now talking about the current fiscal year. So current applications which we have had to deal with are 4,185 , of which we have placed 1,325 loans with our solicitor. That means we have approved these loans, the borrower has accepted them and they have gone into our solicitor's hands and are in the process of being disbursed.

