

Name: Sanyo Business Systems
Address: 51 Joseph Street
Moonachie, NJ 07074
U.S.A.
Contact: Mr. Jules Lusari, Fax Manager
Telephone: 201-440-9300 Ext. 426
Fax: 201-440-5430

- Imports calculators, computer systems, copiers, cash registers, telephone answering and fax machines from Japan.
- Parent Company has major influence over purchasing decisions.
- Prefers to be contacted by the Canadian firm via brochures, trade fairs and industry publications.
- Participates in the Hanover Fair in West Germany.
- Reads *Office World News*.
- Actively seeking sources of supply for fax machine parts (i.e., chips, thermal heads, monotones).