

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :611-SEATTLE

SECTOR :015-CONSTRUCTION INDUSTRY
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

MAJOR 1989 SOLO CDN BLDG MAT SHOW WILL BE PROP'D FOR 89/90
40 TO 50 CANADIAN COMPANIES TO INTRODUCE THEMSELVES TO THE
U.S. MARKET AND GENERATE \$500 PLUS IN SALES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 -over 100 responses to 1989 industry and gov.
-five industrial seminars, presentations to 200
-two contractors to show
-and 2 1/2 hrs. seminar to 100
-RFLC Display on 10/18/89

QUARTER: 2 in 204 days 125 were from 100 industrial
-seminar presentations to 200
-and 2 1/2 hrs. seminar to 100
-RFLC Display on 10/18/89

With 1000 copies available in a most
-seminar presentations to 200
-and 2 1/2 hrs. seminar to 100
-RFLC Display on 10/18/89