

REPORT 4
88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST :301-ADDIS ABABA

001-AGRI & FOOD PRODUCTS & SERVICE
ETHIOPIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SERVICES INCLUDING CONSULTING

REPORTING ON 10-YEAR DEVELOPMENT PLAN.

REPORTING ON 3-YEAR DEVELOPMENT PLAN.

INCREASE CONTACTS WITH GOVT MINISTRIES AND PROCUREMENT AGENCIES
TO PROMOTE CDN EXPERTISE.

CONDUCT HIGH LEVEL CONSULTATIONS WITH CENTRAL PLANNING COMMITTEE
(ONCCP) AND MINISTRY OF AGRICULTURE RE DEVELOPMENT PRIORITIES FOR
5 YEAR INVESTMENT PLAN IBRD.

SPECIFIC KNOWLEDGE OF AGRICULTURE SECTOR
PLANS 1986-1996.

SPECIFIC KNOWLEDGE OF AGRICULTURE PROJECTS
PLANNED FOR 1986-1989.

BETTER AWARENESS OF CDN EXPERTISE LEADING TO
POSSIBLE INVITATIONS TO DEMONSTRATE EQUIPMENT
OR SERVICES.

OBTAIN SPECIFIC DETAILS OF PROJECT PLANS,
ESPECIALLY IBRD 500 MILLION DEVELOPMENT
PROGRAM FOR AGRICULTURE.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 PROMOTE MORE CDN INVOLVEMENT IN AGRICULTURE
SECTOR.

A CDN FIRM AWAITING RESULTS OF BIDS SUBMITTED TO
AETSC FOR AGRI EQPT/STUDY. SAME FIRM EXTENDED
1ST SERVICES TO AGRI DEVT. BANK.

QUARTER: 2 PROMOTE MORE CDN INVOLVEMENT IN AGRICULTURAL
SECTOR.

-CDN FIRMS PREQUALIFIED FOR 4TH LIVESTOCK PRO-
JECT & SMALL SCALE IRRIGATION PROJECT.
-RESULTS OF PROPOSALS AWAITED. -CDN FIRM CONSI-
DERED FOR EXTENDED PERIOD OF CONSULTANCY
SERVICES.

QUARTER: 3 -----

QUARTER: 4 -----