

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 1ST QUARTER OF 1986 (Q1)

Summary for POST: San Francisco

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (H)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries						
from Canada	16.7	0.	42.0	0.	1.34	126 (Enquiries)
from Territory	18.0	0.	7.0	0.	0.44	67 (Enquiries)
B. Export Promotion Projects and Events	5.7	0.	22.5	0.	0.62	6 (Projects/Events)
C. Other Trade Development Activities	3.3	0.	5.5	0.	0.21	
D. Promotional Projects	13.3	0.	5.5	0.	0.51	3 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada						
from Canada	6.7	0.	8.0	0.	0.20	18 (Enquiries)
from Territory	15.0	0.	2.5	0.	0.50	46 (Enquiries)
F. Service to Government						
External Affairs	6.0	0.	5.5	0.	0.29	15 (Reports)
OGIs, Provinces, ETC	5.0	0.	8.0	0.	0.31	15 (Contacts)
G. Administration						
Program Management	5.0	0.	0.0	0.	0.15	
Leave, Professional Dev.	5.0	0.	1.5	0.	0.18	
Total TID Program	91.7	0.	100.0	0.	4.75	
H. Other Programs	8.3	0.	0.0	0.	0.25	

Trade Officers: 5

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent