

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the July - September 1990 period thirteen posts reported the following business activity:

133 EXPORT SALES WORTH \$556 MILLION

16 NEW BUYING CONNECTIONS/29 AGENCY AGREEMENTS

12 NEW JOINT VENTURES @ \$203 M /4 LICENSING AGREEMENTS @ \$0.50 M

2 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA @ \$78 M

1 CANADIAN INVESTMENT IN TERRITORY @ \$0.1 M

3 TECHNOLOGY TRANSFERS @ \$2 M

HIGHLIGHTS:

\$ 200 million joint venture galvanized sheet metal (Tokyo)

\$ 126 million sale microwave transmission equipment (Beijing)

\$ 75 million investment in Canada tools and hardware (Seoul)

\$ 65 million sale capelin (Tokyo)

\$ 37 million sale of simulators (Singapore)

\$ 36 million sale of satellite earth stations (Beijing)

\$ 30 million sale of pulp and paper equipment (Beijing)

KEY STATISTICS: for the thirteen posts reporting workload information

	<u>Missions Reporting To</u>		
		PST	PNC/PNJ
No. Trade Enquiries	Cdn	4168	1798
	Local	4952	1663
No. Investment Enquiries	Cdn	160	59
	Local	203	70
No. Business Visitors	Cdn	647	424
	Local	1227	1298