



Team Canada Inc • Équipe Canada inc

Working Together Is Better

CCC works with the members of Team Canada Inc to ensure that Canadian companies can draw on all the export services of the Government of Canada to bring business and jobs home.

Your Roadmap to Export Services

Team Canada Inc (TCI)

TCI is a virtual trade network of government departments and agencies dedicated to helping Canadian businesses succeed in world markets. TCI brings together all federal, provincial and some private-sector export services under one roof, making it easier for Canadian businesses to access government programs and services, including basic export information, export counselling, market intelligence, financial assistance and on-the-ground support.

<http://exportsource.gc.ca>

1-888-811-1119

(09:00—17:00 across Canada)

TCI's toll-free number will put you in touch with a trained information officer to answer your questions and transfer you to the export service provider that best meets your needs.

Department of Foreign Affairs and International Trade (DFAIT)

DFAIT has information on opportunities in different sectors for markets around the world. Call, fax or e-mail your request to receive market reports and information on DFAIT programs and services.

www.dfait-maeci.gc.ca

1-800-267-8376

(Ottawa: 613-944-4000)

Fax: (613) 996-9709

FaxLink: (613) 944-4500

Canada's Trade Commissioner Service (TCS)

TCS helps new and experienced companies that have researched and selected their target markets. Located in Canadian embassies, high commissions and consulates abroad, Canadian trade commissioners provide six core services (market prospect; key contacts search; local company information; visit information; face-to-face briefing; troubleshooting) to help Canadian companies sell products and services in international markets.

www.infoexport.gc.ca

Export Development Corporation (EDC)

EDC specializes in insuring foreign receivables and financing purchases for international buyers, helping Canadian exporters of all sizes minimize risk and export with confidence in over 200 world markets. EDC provides export receivables insurance which protects against 90 percent of losses, loans to foreign buyers of Canadian capital goods, and assistance in posting bid and performance bonds for export transactions.

www.edc.ca

1-800-850-9626

Business Development Bank of Canada (BDC)

BDC works with Canada's private banks to provide business loans and guarantees tailored to the needs of growing SMEs. Special loan programs exist for exporting companies. BDC also provides counselling to business owners about managing and improving their finances, particularly during growth periods, as well as training for new exporters.

www.bdc.ca

1-888-INFO-BDC (463-6232)



"In speaking of trade, too often we forget that it is not about facts and figures, but first, foremost and always about people: people finding rewards for their efforts, markets for their products, creating businesses, jobs and hope for their future. It is for this reason that I particularly appreciate the role played by CCC within Team Canada Inc. In Chile, Argentina and Uruguay I witnessed first-hand how CCC works with exporters, foreign buyers and other trade players to land a sale."

The Honourable Pierre S. Pettigrew
Minister for International Trade