

Leading Wholesale Trade of Montreal.

**PILLOW, HERSEY & CO.,**  
Montreal,

MANUFACTURERS OF

**RHODE ISLAND HORSE SHOES,**

AND EVERY DESCRIPTION OF

**CUT NAILS.****Railway and Ship Spikes.****Iron, Steel, Zinc & Copper Shoe Nails.**And **SHOE TACKS,**

Extra Swedes Iron Tacks, Upholsterers' Tacks, B.B. Iron Tacks, Large Head and Leathered Carpet Tacks, Gimp, Brush, Lace, Zinc and Copper Tacks, Hungarian, Zinc Shank, Hob and Channel Nails, Patent and Common Brads, Trunk, Clout, Ogar Box, Hame, Chair and Plushing Nails, Pressed and Clinch Nails, Slatting, Common and Best Barrel Nails, Copper and Brass Nails, Glaziers' Points, Brass Shoe Nails, Galvanized Nails Also, Tinned Nails and Tacks of all kinds.

Carriage, Tire and other Bolts, Coach Screws, Hot Pressed and Forged Nuts, Felloe Plates, Lining and Saddle Nails, Tufting Buttons, &c.

OFFICE AND WAREHOUSE:

Caverhill's Buildings, 91 St. Peter Street.

**PORTER & SAVAGE,**  
**TANNERS**

AND MANUFACTURERS OF

**LEATHER BELTING,****FIRE ENGINE HOSE, HARNESS, MOCCASINS****LACE, RUSSET and****OAK SOLE LEATHERS.**

OFFICE AND MANUFACTORY

436 VISITATION STREET, MONTREAL.

**Queen City Oil Co.**  
**MACHINE OILS.**  
**FOR SALE EVERYWHERE.**

compelled to abandon the business. His career at Stanfold dates from 1881.—Mr. Oôté of the firm of Victor Oôté & Co., leather dealers of St. Hyacinthe, Que., whose assignment has already been noted, was at one time a prominent merchant of that city. He lost heavily by the fire in 1868, and was obliged to settle at 40 cents in the dollar, but has evidently not been able to recover from the effect of his losses at that time.

Our occasional correspondent, "Traveller," in a recent communication, calls attention to methods pursued by some hardware houses, among whom competition is becoming exceedingly keen. "It would seem," he says, "as though nothing is left undone to break prices on the manufacturers. Travellers sell at cost and under to consumers instead of to the retail trade; and if any respectable wholesale hardware dealer doubts it, let him request his customers to ask the nearest country blacksmith or wagon-maker, and he will learn the truth of the statement." We fancy our correspondent takes too gloomy a view of other things; and this is evidenced by the

Leading Wholesale Trade of Montreal.

Lyman's Standard

Blue

Black

Writing

Fluid



—AND—

**COPYING INK.**

Are warranted to retain their fluidity, and do not corrode the pen.

Quart, Pint and Half-pint Bottles—IMPERIAL MEASURE

Prepared only by

**LYMAN, SONS & CO.**

MONTREAL.

**THOURET,**  
**FITZGIBBON & CO.,**

15 Lemoine St., Montreal,

AND

41 Luetzow Street, Berlin, Germany.

—O—  
IMPORTERS OF**French Woollens,****Tailors' Trimmings,****Swiss Embroideries,****German Hosiery and Gloves.****ANILINES**

In full stock and guaranteed pure.

**The Morse Soap and Chemical Company,**  
TORONTO.Sole Agents for **READ, HOLLIDAY & SONS**  
**PATENT ACID MAGENTA.****Tees, Costigan & Wilson,**

(Successors to James Jack &amp; Co.,)

**IMPORTERS of TEAS**  
**AND GENERAL GROCERIES**  
66 ST. PETER STREET, MONTREAL

readiness with which accounts generally are being met, and by the many merchants throughout the country who take advantage of extra discounts on cash payments, a method adopted by a few wholesale houses who have, prudently, perhaps, adopted the plan during the fall season.

THE Chicago commission agent of a New York house has been ignominiously exposed by a wholesale firm in that city whom he had been accustomed to supply. The buyer of the Chicago house was approached by the representative mentioned with the proposition that if he would make extensive orders through him he would arrange it so both could make some money. He further unfolded his plan by stating that the buyer could report to the house that he had bought his goods at a considerable

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**JAMES GUEST,**  
**COMMISSION MERCHANT**

—AND—

**GENERAL AGENT,****No. 21 ST. JOHN ST., MONTREAL.**

AGENT FOR

**Jules Duret & Co., Cognac. (Vine Growers Co.)****Jules Bellerie. (Cognac.)****W. & J. Graham & Co., Oporto Ports.****R. C. Iverson, Jerez de la Frontera Sherries.****Baylot & Cie., Libourne, Bordeaux, Clarets and Sauternes****Jules Regnier, Dijon, Burgundies and Chablis.****L. M. Canneaux et Fils, Chateau de Dizy, près Epernay, Champagnes.****Renaudin Bollinger & Co., Ay, Champagnes.****Selgert & Sons, Trinidad, Genuine Angostura Bitters****Wheeler & Co., Belfast Ginger Ales, &c. (Export Bottlers.)****Guinness' Stout, Bass' and Allsopp's Ale, &c.****Boig Ponsetti & Co., Barcelona and Tarragona Spanish Ports.****J. H. Henkes, Delfshaven, Holland, Superior Geneva****George Roe & Co., Dublin, Celebrated Old Irish****Whiskies.****Banagher Whisky Distillery Co., (Limited), Old****Irish Whiskies****C. & D. Gray's Famous Loch Katrine, Scotch****Whiskies.****James Watson & Co., Dundee, Fine Old Scotch****Whiskies.****OLIVES**

IN BULK, AND BOTTLED.

**C. H. BINKS & CO.,**  
**MONTREAL.****CHICORY**  
**BEST QUALITY**  
**GRANULATED**in casks and cases of  
8-14 lb. TINS.**JOHNSON, RUSSEL & CO.,**  
**77 ST. JAMES STREET,**  
**MONTREAL.**

advance over the actual cost, that the goods would be billed at such advanced rate, and when he (the commission man) was paid he would divide with the buyer. The latter reported the whole story. Upon advice eighteen dozen fur collars were contracted for at \$10 per dozen, the customary price being \$7.50. The goods were delivered and paid for at the advance, and the commission man was honest enough to pay the buyer \$27 as his share, which he turned over to his chief. The agent was sent for, and charged with the offence, which he endeavored to blame on the buyer, but, on being confronted with the latter, he abandoned the denial, and was obliged to beat a hasty retreat.