

Link your store with our advertising
and direct the demand to you for

**O-Cedar
Polish**

(MADE IN CANADA)

AND YOU WILL GET THEIR ORDER

Your customers use O-Cedar and they have to order from
some dealer. Keep reminding them that you can supply them
and **you** will supply this demand.

THIS STAND WILL REMIND THEM

every time they come into your store. It is a very handsome
piece of store furniture, 45 inches high, 12 $\frac{3}{4}$ inches deep, and
25 $\frac{1}{2}$ inches wide, and holds a good stock of O-Cedar.

IT IS GIVEN FREE

with one individual order for \$100 (net) of O-Cedar Polish
and Mops. Place your order with your jobber to-day and
your sales will treble.

CHANNELL CHEMICAL COMPANY, LIMITED, TORONTO, CANADA



Let us sell your goods to the people of the West

Through operating the largest and most progressive wholesale commission house in Canada, we have built up a connection with the Western Markets that means much to you in the successful marketing of your goods. Our men cover Western Canada like a blanket from Lake Superior right to the Pacific Coast. Don't underestimate this selling service. It's just what you want to put your goods firmly in the Western field.

Donald H. Bain Company

(Successors to Nicholson and Bain)

**Wholesale Commission Agents
WINNIPEG, CAN.**
