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YOU GET THESE IN A
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With or without fertilizer distributor. Ask your dealer to show you this Planter and write us for booklet, "100 Per Cent Potato Planting" and copy of Iron Age Farm and Garden News.

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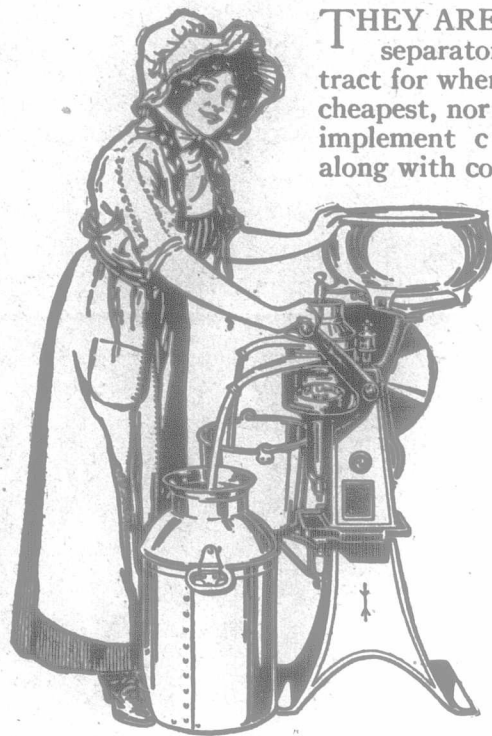


DE LAVAL CREAM SEPARATORS

are not the mail order or agricultural implement kind

THERE ARE SEVERAL KINDS OF CREAM SEPARATORS, but De Laval Cream Separators are of a kind that puts them in a class by themselves.

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THEY ARE NOT THE KIND OF separators mail order houses contract for wherever they can be made cheapest, nor the kind that agricultural implement concerns manufacture along with corn shellers, plows, mowers, reapers, threshers,

gasoline engines, cow milkers and the like, none of which begins to compare in mechanical quality or refinement with what the cream separator should be.

DE LAVAL CREAM Separators are the kind that 98 per cent of the creameries use, where any loss in quantity or lack in quality of product means business ruin, as it always has ultimately to every creamery

that did not replace an inferior separator with a De Laval.

PRECISELY THE SAME KIND OF DIFFERENCES exist in farm as in factory separators and precisely the same reasons apply to the use of cream separators on the farm as in the creamery, though they may not make or break the farmer as they do the creameryman where the farmer has other crops and products to rely upon.

THE DIFFERENCES BETWEEN DE LAVAL AND the mail order and agricultural implement kind of cream separators are fully set forth and made plain in a De Laval catalog to be had for the asking, while the machines themselves best tell their own story placed side by side, and that every De Laval local agent is glad to afford any prospective buyer the opportunity to do.

If you don't know the nearest De Laval agent, simply write the nearest main office as below.

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I keep _____ cows. I sell cream, make butter, sell milk (which?) _____ The make of my Separator is _____, used _____ years.

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