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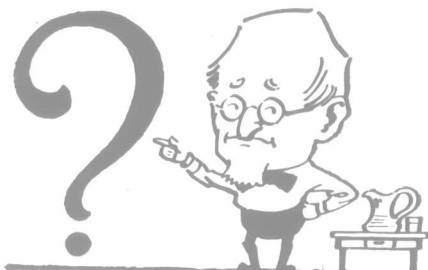
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**Mention The Advocate**

### Better Marketing of Wool.

In our issue of June 10 some reference was made to the manner in which wool is sold for the growers by the Department of Agriculture in Manitoba. Fuller particulars have recently been published in "The Farmer's Advocate and Home Journal" of Winnipeg, Man., and may interest our readers.

"The Department has now completed arrangements for handling the wool clip of the province on a co-operative basis, and is prepared to receive shipments of wool at any time up to July 1.

"The Department, acting as agents for the farmers, will receive the wool delivered in Winnipeg, where it will be weighed, sorted and graded, under the supervision of expert wool-graders sent out by the Federal Department of Agriculture. The wool will then be sold on grade for the highest obtainable price. It is, of course, impossible now to state what that price will be, as that depends upon the prevailing markets, the quality of the wool, and, to some extent, the quantity to be disposed of.

"Last year the Manitoba Sheep Breeders' Association handled over 30,000 pounds of wool for its members, paying 19½ cents per pound.

"The Department is prepared to make a cash advance on receipts of wool up to two-thirds of the local market price, the balance to be paid as soon as final settlements are received. The Department will retain one cent a pound to provide for contingencies. Each shipment will be weighed, graded, and paid for according to quality. All shipments should be prepaid, but where there is no station agent, the freight will be paid on delivery and deducted when making settlement. Wool sacks, holding 200 to 240 pounds, can be supplied at 65 cents each.

"Shearing—Shearing should be done on a smooth floor, never in the dirt, and the fleeces should be kept as compact as possible. Before rolling fleeces, they should be lightly shaken to remove all loose dirt and double-cut fibres. All heavy tags or badly discolored locks should be removed. The fleece should then be spread on the floor or table with the skin side down. The outside edges are then folded over the center line of the back and the one-half of fleece again folded over to the other. Commencing at the tail, roll the fleece as compactly as possible to the neck.

"Tying—In the coarser grades of fleeces the neck wool may be twisted and drawn into a band, which is wrapped around the fleece and tucked in securely to hold the bundle together. With shorter grades this cannot be done, and it is necessary to tie with twine. Never use binder or sisal twine for this purpose, as the fibres adhere to the wool, greatly reducing its value. If possible, use the regular paper twine, but if this is not available use any strong, hard, smooth-finish twine, wrapping at least once each way and tying securely in a square knot. When properly rolled and tied, the bright side of fleece will be on the outside of bundle.

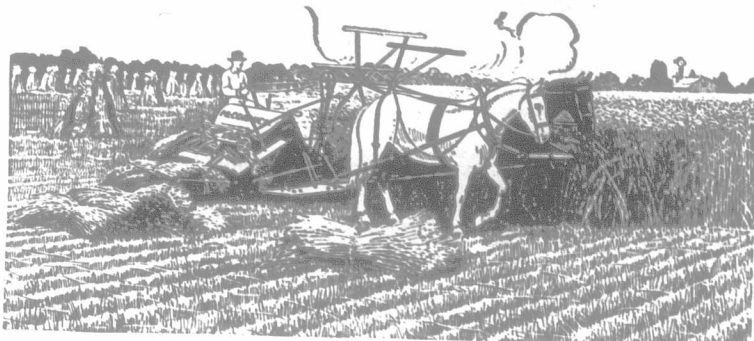
"Packing—The wool should be packed in a very clean, closely-woven jute, hemp or paper-lined sack, which will be supplied at cost. In shipping small quantities, ordinary jute sacks may be used. They should be clean, and turned inside out to avoid getting the loose fibres along the seams mixed with the wool. When full, the sacks should be sewn with smooth, hard twine.

"Shipping—Addressed shipping tags will be forwarded each consignee to be filled in, giving actual weights in each lot. Use two tags for each sack; tie one to fleece inside, and securely fasten one tag to outside of each sack.

"The wool should be absolutely dry at shearing, and should never subsequently be permitted to become wet. Damp wool in a storage will ultimately assume a yellow color, which will prohibit its use in the manufacturing of white yarn. Mildew may attack it, which impairs the tensile strength of the fibre. Manufacturers greatly dislike wet wool, and prefer not to purchase except at a considerable reduction. The wool must be shipped before July 1, addressed to the Provincial Department of Agriculture and Immigration."

These are the rules which apply in Manitoba, and they should serve to give Eastern sheepmen some ideas on the better marketing of wool.

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