



## Another Household Convenience

The best tea on earth will speedily deteriorate if exposed to air and moisture.

The old lead wrappers for tea were good. But the world moves, and a better way has been found. Heavy parchment, impervious to moisture, dust-proof, air-tight, now brings

# BLUE RIBBON TEA

to your home in perfect condition. An outer covering of almost impenetrable cartridge-paper makes security doubly sure. No possible deterioration can occur.

You know "BLUE RIBBON TEA"—the best on the market. Now look for the new packet—a perfect wrapping for a perfect tea.



Pay for a  
Heintzman  
and play for  
a Lifetime

The Piano you buy now should give complete satisfaction for a lifetime. Fifty years hence your children and your children's children should be enjoying it. Buy a

**Heintzman & Co.  
Piano**

and that will be the case. The Heintzman reputation is a reputation built on long service—permanency of tone, permanency of construction, permanency of finish.

Write for descriptive literature and particulars of prices and terms.

## A Word or Two About the Purchase of Your Piano

Buy your Piano as you would a house. Look into the reputation of its designer and builder, seek the advice of impartial judges or recognized authorities as to the worth of the materials in it and the quality of the workmanship, estimate how many years of good service it will give you—then consider the price.

If you cannot do these things, then protect yourself under the reputation of a well-known house.

### THE HOUSE OF McLEAN

for nearly thirty years has been selling every instrument entirely upon its merits and with a guarantee of satisfaction with every sale. A consistent policy of strictly upright methods has built up the largest Music House in the West, and provided an absolute safeguard for satisfactory piano buying. Get in touch with the House of McLean before you buy.

#### Some Snaps from our Bargain Dept.

Heintzman & Co. Piano, walnut case, regular price \$495.00; now \$375.00.  
Heintzman & Co. Special Art Piano, regular price \$550.00; now \$475.00.  
Schaeffer Piano, ebony case, regular price \$375.00; now \$175.00.  
Weber Piano, mahogany case, regular price \$350.00; now \$275.00.  
Richter Piano, regular price \$400.00; now \$280.00.  
Wormwith Piano, mahogany case, regular price \$425.00; now \$205.00.  
Crane Piano, walnut case, special \$95.00.

Write for further particulars and for prices on Church Organs, Musical Instruments, Book and Sheet Music, etc.

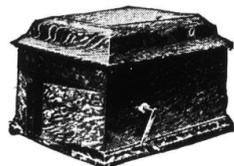


Winnipeg's Greatest Music House

The Home of the Heintzman & Co. Piano and the Victrola  
Dept. W

329 Portage Avenue

Winnipeg, Man.



Buy a  
Victrola and  
Purchase True  
Pleasure

The Victrola is a source of endless pleasure, and is ever ready to amuse, to entertain and to educate. The world's greatest bands and instrumentalists, the most famous opera stars, the popular singers and entertainers, are yours to command and enjoy. If you want to dance the Victrola is always ready to provide the necessary music.

We carry every style, size and price of Victrola from \$21.00 up to \$305.00, sold on easy terms if desired. Also the most complete and up-to-date library of brand new records in the West.