

SHOPS YOU OUGHT TO KNOW

Designed to Place Before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores

ASHES REMOVED

ASHES REMOVED PROMPTLY—
Phone 4049-11, Frank Cole.
17103-1-11

ASHES REMOVED PROMPTLY, 10c
per barrel—Eastern Ash Co., Phone
2030-41, 17025-12-12

AUTO STORAGE

Automobiles stored, \$4
month; overhauling done by contract;
tires always ready. At Thompson's,
65 Sydney, Phone 668.

BABY CLOTHING

BABY'S BEAUTIFUL LONG
Clothes, daintily made of the finest
material; everything required; ten dol-
lars complete. Send for catalogue, Mrs.
Wolcott, 972 Young street, Toronto.
11-1-1921

BARGAINS

USEFUL GOODS AND FANCY
Articles for Christmas Presents at
Wetmore's, Garden street.

TOYS! XMAS TOYS, DOLLS,
Trains, Tanks, Flying Machines,
Horns, Drums, Games, all kinds; Me-
chanical Toys, Sleds, Skates, Trimmings
for Xmas Trees. Buy now and save
money! At Lipsett's Variety Store, corner
Bussard and Exmouth streets.

ENGRAVERS

F. C. WELSH & CO., ARTISTS
and engravers, 69 Water street. Tele-
phone M. 982.

HATS BLOCKED

LADIES' HAVEN, VELOUR and
felt hats blocked in the latest style,
Mrs. T. R. James, 280 Main street, op-
posite Adelaide street.

IRON FOUNDRIES

UNION FOUNDRY AND MACHINE
Work, Limited, George H. Waring,
manager, West St. John, N. B. Engineers
and Machinists, Iron and Brass Foundry.

MARRIAGE LICENSES

WASSON'S DRUG STORES ISSUE
Marriage Licenses. Hours, 8.30 a.m.
till 12.30 p.m.

MEN'S CLOTHING

MEN'S CLOTHING, OVERCOATS.—
We have in stock some very nice
coats, well made and trimmed and sel-
ling at a low price from \$20 up. W. J.
Higgins & Co., Custom and Ready-to-
wear Clothing, 122 Union street.

MONEY ORDERS

SEND A DOMINION EXPRESS
Money Order. They are payable every-
where.

PIANO MOVING

PIANOS MOVED BY AUTO. Fur-
niture moved to the country. General
cartage; reasonable rates. Arthur S.
Stackhouse, Phone 314-21.

PHOTOGRAPHIC

MAKE YOUR XMAS GIFTS PER-
sonal ones. Portraits will solve the
problem, as gifts they are always ap-
preciated. Come early. 1921 styles
ready today. Victoria Studio Co., 44
King square, St. John, N. B. Phone
31 4272.

PICTURE TAKEN DAY OR NIGHT,
rain or shine while U wait. Films de-
veloped and printed quick-clear, reason-
able prices. We enlarge any photograph,
45 King square, St. John, N. B. Phone
1698.

PLUMBING

GORDON W. NOBLE, PLUMBER
and heater, jobbing every house. Home
attention. Telephone 2000-31, 154 Water-
loo street.

RAINCOATS REPAIRED

WE REPAIR ANYTHING IN
waterproof clothing; work guaranteed.
Maritime Waterproof Clothing Co., 44
Sydney street, St. Malch's Hall.
12-18.

REPAIRING

FURNITURE REPAIRING AND UP-
holstering, 267 Union. Phone 918-11.

SECOND-HAND GOODS

NOW IS THE TIME, THE WINTER
is coming. Come and get your winter
overcoats at bargain prices. Also great
bargains in men's wearing coats. Come
and see for yourself. Don't miss the
bargains. Dominion Second Hand Store,
641 Main street, St. John, N. B. Phone
31 4272.

WANTED TO PURCHASE—GEN-
tlemen's cast-off clothing, boots, fur
coats, jewelry, musical instruments, bi-
cycles, guns, revolvers, and tools, etc.
Highest cash prices paid. M. Lampert
46 Dock street. Phone 4170.

WE PAY HIGHEST CASH PRICES
for Second-Hand Goods, Phone 2854-41,
578 Main street.

WANTED TO PURCHASE—GEN-
tlemen's cast-off clothing, boots, mus-
ical instruments, jewelry, bicycles, guns,
revolvers, tools, etc. Highest cash prices
paid. Call or write I. Williams, 16 Dock
street, St. John, N. B., Phone Main 4439.

SECOND-HAND GOODS

WANTED TO PURCHASE—LADIES'
and gentlemen's cast-off clothing,
boots, highest cash prices paid. Call or
write Lampert Bros., 555 Main street.
Phone Main 2854-41.

WANTED TO PURCHASE—GEN-
tlemen's cast-off clothing, fur coats,
jewelry, diamonds, old gold and silver,
musical instruments, bicycles, guns, re-
volvers, tools, etc. Best prices paid. Call
or write H. Gilbert, 14 Mid street. Phone
2892-11.

SILVER-PLATERS

GOLD, SILVER, NICKEL, BRASS
and Copper Plating, Automobile parts
made as good as new, 24 Waterloo street,
J. Grounds.

SNAPSHOTS FINISHED

SEND ANY ROLL OF FILM AND
50c to Wasson, St. John, N. B., Box
1244 and have a set of very best pic-
tures, glossy finish. Work returned
postpaid.

STOVES

STOVES AND FURNITURE
Bought and Sold. J. M. Logan, 18
Haymarket square, St. John, N. B.
14849-12-16

TRUCKING

TRUCKING AND ASHES RE-
moved. Phone M. 1744. 17026-12-16

UMBRELLAS

UMBRELLAS REPAIRED AND RE-
covered, 578 Main street. 17111-1-11

UPHOLSTERING

UPHOLSTERING OF FURNITURE,
Cushions and Covers. Thomas Cum-
mings, 175 Wentworth street, Phone
2689-21. 16911-1-8

WATCH REPAIRERS

DIAMONDS BOUGHT AND SOLD.
Watch and Clock Repairing a Special-
ty. G. D. Perkins, 46 Princess street.

RINGS, WATCHES, CLOCKS FOR
repair, watch repairing, seven years ex-
perience. Waltham factory. G. B. Huggard,
Peters street.

W. BAILEY, THE ENGLISH, AMER-
ican and Swiss expert watch repairer,
126 Mill street (next Hygienic Bakery).

CHEAPER PAINTS

(Hardware and Metal, Dec. 4.)
The feature of the week is the reduc-
tion made in paint prices. All lines of
prepared paints have been reduced fol-
lowing the declines in white lead, tur-
pentine and linseed oil prices, and quo-
tations are back to the prices of a
twelve month ago.

Other changes include further declines
on ingot metals; copper, tin and lead
are all at lower levels. Black oil has
been reduced in price.

Easier prices are noted on black
sheets, solder and scrap metals.

Some lines of cast goods, such as
bench screws, grindstone fittings, stove
pipe dampers, etc., have been advanced
in price.

Many lines of Christmas goods are
scarce and stocks of English cutlery are
low. The trade is quieter though sen-
sible lines are in demand.

GRANDMOTHER KNEW

There Was Nothing So Good
for Congestion and Colds
as Mustard

But the old-fashioned mustard
plaster burned and blistered while it
acted. Get the relief and help that
mustard plasters gave, without the
plaster and without the blister.

Musterole does it. It is a clean,
white ointment, made with oil of mus-
tard. It is scientifically prepared, so
that it works wonders, and yet does
not blister the tenderest skin.

Gently massage Musterole in with the
finger-tips. See how quickly it brings re-
lief—how speedily the pain disappears.

Use Musterole for sore throat, bron-
chitis, tonsillitis, croup, stiff neck,
asthma, neuralgia, headache, conges-
tion, pleurisy, rheumatism, lumbago,
sprains, sore muscles, bruises, chil-
blains, frost-bites, colds of the chest
(it often prevents pneumonia).

Musterole
WILL NOT BLISTER

Have You Stored
Your Car?

If you have, 'Phone Main
3765. We will remove
your battery from your car
give it the care it requires
and return it to you in best
possible condition in the
Spring.

Willard Battery Service
T. J. McDADE,
Successor to O. S. McIntyre,
102 Duke St
16697-12-11

FINANCIAL

NEW YORK STOCK MARKET.
(J. M. Robinson & Sons, members Mon-
treal Stock Exchange.)

New York, Dec. 10.

Close. Open. Noon.
Am Car and Ferry .. 123 124 124
Am Locomotive .. 83 83 83
Am Beet Sugar .. 82 82 82
Am Can .. 32 32 32
Am Steel Piles .. 88 88 88
Am Smelters .. 48 48 48
Am Tel and Tel .. 95 95 95
Am Woods .. 70 70 70
Anaconda Min .. 38 38 38
At T and S Fe .. 82 82 82
Brooklyn R T .. 10 10 10
Balt & Ohio .. 30 30 30
Baldwin Loco .. 91 91 91
Butte & Superior .. 10 10 10
Beth Steel "B" .. 52 52 52
Chino Copper .. 15 15 15
Crescent Steel .. 80 80 80
Can Pacific .. 114 114 114
Crescent Steel .. 80 80 80
Gen Motors Certi .. 77 77 77
Inspiration .. 81 81 81
Int'l Mar Corp .. 12 12 12
Int'l Mar Pfd .. 51 51 51
Indust Alcohol .. 68 68 68
Midvale Steel .. 31 31 31
Mex Petrol .. 163 163 163
North Pacific .. 81 81 81
Pac Steel .. 42 42 42
New Haven .. 18 18 18
Pennsylvania .. 40 40 40
Pine Arrow .. 20 20 20
Pun-Am Petrol .. 78 78 78
Reading .. 86 86 86
Republ I & S .. 30 30 30
St. Paul .. 90 90 90
South Pacific .. 99 99 99
Studebaker .. 117 117 117
Union Pacific .. 42 42 42
U S Steel .. 80 80 80
U S Rubber .. 65 65 65
Ulab Copper .. 65 65 65
Westing Electric .. 42 42 42
Wills Overland .. 5 5 5

Montreal Transactions.
(J. M. Robinson & Sons, members Mon-
treal Stock Market.)

Can Bank of Commerce—15 at 126.
Merchants Bank—50 at 126, 25 at
126.
Royal Bank—5 at 124, 50 at 126, 25 at
126.
Bread—30 at 33, 25 at 33, 10 at 33.
Quebec—25 at 33.
Detroit—25 at 33.
Laurel—70 at 93, 10 at 94.
Power—25 at 79, 10 at 79, 50 at 79.

Abithi—85 at 57.
Shawinigan—100 at 108.
Tadoussac—100 at 110.
Steel Co—25 at 61.
Quebec—25 at 22.
Brew—45 at 84, 50 at 45, 10 at 48.
Ships—10 at 46.
Wayamack—25 at 88.
Sugar—25 at 84.
Asbestos—80 at 86, 25 at 85.
Spanish Pfd—180 at 95, 50 at 94.
Car Pfd—100 at 92.
Car Loan, 1925-22.
Victory Loan, 1922-27, 97%.

Victory Loan, 1924-29, 97%.

Victory Loan, 1933-38, 95%, 95%.

Victory Loan, 1938-43, 97%, 97%.

Victory Loan, 1943-48, 97%, 97%.

Why were they fired?
Why does the clerk lose his
position? What faults should he
particularly watch in order to hold his job?
What, in short, are the reasons for fail-
ure behind the counter?

One of the largest department stores
in New York recently tabulated the
"firing records" for the last twelve
months with the following results:

Thirty per cent of employees were dis-
missed for lack of industry.

Twenty per cent failed to follow in-
structions.

Twelve per cent lacked in tact and
courtesy.

Eight per cent failed in sticking qual-
ities.

Seven per cent lacked confidence;

Seven per cent would not or could
not learn their goods.

Seven per cent could not cope with
customers' objections;

Four per cent went stale, and

Five per cent failed because of mis-
cellaneous causes.

City of St. John
SEALED TENDERS will be received
by H. B. Wardrop, Esq., Common
Clerk on forms furnished by the City
Engineer for excavating and backfilling
trenches, Douglas Avenue, until
Monday the 20th Day of December Inst.
at 11 o'clock, a.m.

The City does not bind itself to accept
the lowest or any tender.

No offer will be considered unless on
the form to be supplied by the City En-
gineer and to be had in his office.

Cash or a certified check for five per
centum of the amount of the tender
must accompany each bid, this will be
returned to all rejected bidders but the
City will hold the deposit accompanying
the successful bid until the satisfac-
tory completion of the work.

Dated at St. John, N. B., December
9th, 1920.

J. B. JONES,
Commissioner, W. & S.
Adam P. MacIntyre,
Comptroller.
17098-12-14

WHITE STAR
DOMINION LINE
EUROPE

Halifax-Liverpool
Megantic .. Dec. 16
Canada .. Jan. 23
Canada .. Feb. 27
Canada .. Apr. 3

For full information apply local agent
or the company's office, 211 McGill street,
Montreal.

Don't Fool With
RHEUMATIC ACHES

Keep a bottle of pain-relieving Sloan's
Liniment handy.

YOU need it when the unexpected
rheumatic twinge starts—the
pains and aches following ex-
posure—sciatica, lumbago, lame back,
sore muscles, stiff joints, neuralgia.
Forget all about buying another bottle
and keeping it handy, didn't you? Get it
today—you may need it tonight!

This famous counter-irritant pen-
etrates without rubbing and soothes the
congestion. The pain or ache is soon
relieved, leaving no plaster or poison-
ousness, no stained skin. Thousands
of regular users keep it handy for emer-
gency—they don't suffer needlessly.
All druggists—35c, 70c, \$1.40. Made in
Canada.

Sloan's
Liniment (Pain
Remedy)

DROP
THAT
COUGH!

Speedy Relief
Sold Everywhere
Inexpensive

Dr. Wilson's
Syrup of Tar
and
Cod Liver Oil

Brayley Drug Co.
Limited
St. John, N. B.

Fixed-Income Securities

We can offer Gov-
ernment, Municipal
and Corporate
Bonds and also a
few sound Preferred
Stocks that will give
investors a fixed in-
come for short or
long terms of years.

Values of these se-
curities will move up
when interest rates
move down, as they
eventually will.

The time to buy
them is now. Write
for particulars.

Royal Securities
CORPORATION
24 LIMITED

St. John, N. B.
F. M. Keaton, Branch Manager
Montreal Toronto Halifax Winnipeg
Vancouver New York London, Etc.

Seven per cent could not cope with
customers' objections;

Four per cent went stale, and

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Sold Everywhere
Inexpensive

Dr. Wilson's
Syrup of Tar
and
Cod Liver Oil

Brayley Drug Co.
Limited
St. John, N. B.

GROCERY REPORT FROM THREE CITIES OF THE DOMINION

The following comment on the mar-
ket situation as regards food stuffs ap-
peared in Canadian Grocer last week:
The feature of the grocery market is
the decline in flour, following the recent
receding prices in the wheat market.
Sugar which has been a feature during
the past few weeks shows indications
of clearing and prices becoming stabil-
ized. The grocery business as a whole
is reported satisfactory.

Montreal—The pork market has
strengthened up this week with better
price paid for hogs on account of the
smaller supplies offered. This gives a
stronger tendency to the whole pork
market including bacon and smoked
meats. The price of butter declined
one and two cents per pound. The
same is true of the cheese market. Eggs
are holding firm at the high prices and
there is every indication that they will
remain that way for some time. The
demand for eggs is good particularly
for the strictly fresh eggs. Poultry quo-
tations are practically the same as they
were a year ago at this time and the
supply is sufficient to meet the im-
proved demand. Honey is also a little
higher. The sugar market does not
show any more strength although there
has not been any change during the
week. The refiners have not yet deter-
mined a standard price. Molasses is re-
duced in price again. There is another
reduction of fifty cents per barrel on
flour and other four compounds are
also reduced in price. Higher prices
are quoted this week on onions. The
sugar market has affected the jam prices
so that there is a reduction on most jam
quotations this week. The price of
some jelly powders is also affected by
the sugar market. The spice market is re-
ported quiet and a slight reduction is
recorded in the price of white pepper.
Still lower prices are quoted for black
pepper and some dealers quote lower prices for
lemons. Apples are all a little higher
and imported grapes are in exceptional

ly good demand. There is an excellent
demand for dried fruits and nuts at this
season and jobbers report an even bet-
ter movement than was expected with
a strong market for both. California
muscatel raisins are quoted a little
higher. There is a reduction in the price
of pressed hops following the curtail-
ment of the demand in the United
States.

Toronto—Stocks of refined sugar have
been greatly reduced during the past
two weeks and refiners are of the opin-
ion that refineries will soon resume op-
erations. The sugar market is still ir-
regular but there are indications that
the situation is clearing. Recent reports
from the London tea market indicate
that tea of all grades have shown a
slight increase in prices. The extrane-
ously large stocks of low grade teas is the
principal factor in holding prices at the
low basis as it is the opinion that there
can be no substantial increase until the
supply is greatly reduced. The latest
figures on the stocks held in London
show a total of 167,750,000 pounds, an
excess of 50,000,000 pounds over war-
time holdings a year ago. There is an
indication that cereals will be reduced
all along the line. Rolled oats, corn-
meal and flaked wheat show reductions
during the week. The flour market is
weak with prices down 70 cents a bar-
rel under a very small demand. On the
other hand, millfeeds are firm with a
heavy demand noted. Dried fruits are
steady and unchanged. Nuts are hold-
ing steady under an active demand due
to the approach of the Christmas
season. Slight reductions have been
made on manufacturers' list price
of jams but as the jam situation is very
similar to that of sugar, prices are very
irregular with quotations by wholesal-
ers greatly varied. However, by the
first of the new year, state jam man-
ufacturers, the situation will become
stabilized and prices will be named on
a lower basis. Potatoes are the centre
of attraction in the vegetable market,
prices tend easier under heavy ship-
ments.

A substantial break in the price of
live hogs occurred during the week but
as we go to press the market has

steadied although packers are trying to
hammer prices down another dollar. Re-
ductions amounting to 2 to 5 cents per
pound have been made on fresh pork
cuts, smoked hams and bacon also
cooked hams. Lard and shortening tend
easy with prices lower. Eggs are firm
while butter continues easy. The poultry
market is easy under heavy receipts.

Winnipeg—The sugar situation re-
mains unsettled. Corn syrup and
starches are expected lower in a very
short while. The rolled oat market is
reported easier and further decline are
expected. Coffee, tea and spice market
remains unchanged. New shelled al-
monds have arrived on the market and
are being offered at attractive figures
as compared with last year's. Flour
dropped during the week.

The Dominion Steel Corporation at
Sydney has announced that seven of the
ten blast furnaces, which have been cold
since the strike of the steel railway men
began eighteen days ago, have been fired
and will soon be ready for operation.

WOOD AND COAL

For
Good Soft
Coal

Well Screened
Call Main 3938
Emmerson Fuel Co.
115 CITY ROAD

Now Is Your Opportunity to Save Money
H. Horton & Son, Ltd.
9 and 11 Market Square
The Largest Horse Furnishing Establishment in the Lower Provinces.

ST. JOHN TRANSPORTATION LIMITED
Transfer
Trucking
Furniture Moved
MAIN
4500
50 Cliff St.

R. P. & W. F. STARR
LIMITED
49 Smythe Street. 57 Union Street.

Soft Coal
Broad Cove Coal.
Reserve Sydney.
Promptly Delivered
McGivern Coal Co.
Phone H. 42. 1 Mill Street.

Sydney Soft Coal
WELL SCREENED
A. E. WHELPLEY
238-240 Paradise Row
Phone Main 1227

The Colwell Fuel Co., Ltd.
Bituminous and Bunker
Anthracite Coal
Phones West 90 or 17

NICE DRY KINDLING
In Uniform Bundles.
Best in the City.<