

SUCCESSFUL ECONOMIC PENETRATION OF SOME OF THE DEVELOPING AND STATE-TRADING NATIONS.

IN RECENT YEARS PARTICULAR EMPHASIS HAS BEEN PLACED UPON DEVELOPING MECHANISMS AND CONSULTATIVE RELATIONSHIPS WHICH BETTER RESPOND TO THE COMPLEXITY OF CONTEMPORARY ECONOMIC INTERESTS. THIS APPROACH AIMS AT COOPERATION ACROSS THE ECONOMIC SPECTRUM: IN THE FIELDS OF PRODUCTION, RESEARCH AND DEVELOPMENT, ENERGY, FOOD PRODUCTION, DEVELOPMENT OF NATURAL RESOURCES, AS WELL AS JOINT MARKETING ARRANGEMENTS AND TRADE. AS WE MOVE INTO THE POST-MTN PERIOD AND FACE A GLOBAL ECONOMIC CLIMATE MARKED BY MODEST GROWTH AND CONTINUED CAUTION IN EFFECTING STRUCTURAL ADJUSTMENT, THE MANNER IN WHICH WE USE AND DEVELOP BOTH MULTILATERAL ECONOMIC DIPLOMACY AND THE GROWING NETWORK OF BILATERAL TIES WILL ASSUME INCREASING IMPORTANCE.

THE TOOLS OF THE TRADE OF ECONOMIC DIPLOMACY ARE ALSO CHANGING. MANY PEOPLE SEEM TO SEE A GOOD PART OF INTERNATIONAL RELATIONS TODAY AS A STRUGGLE BETWEEN DEVELOPED