

12. Please circle on a scale of one to five, what you feel the outlook is for strong export sales growth for your product(s) /service(s) to European Union countries over the next five years -

[Very Pessimistic]    1    2    3    4    5    [Very Optimistic]

**INVESTMENT INTERESTS IN THE EUROPEAN UNION**

13. Does your company have a (wholly owned or partially owned) subsidiary/subsidiaries operating in a European Union country?

Yes

- if yes, in which countries?

**Country**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

PLEASE CONTINUE TO  
QUESTION 14

No

- if no, do you plan to establish a subsidiary in the EU over the next five years?

Yes     No

- if yes, in which country/countries?

**Country**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

PLEASE TURN OVER AND GO  
TO QUESTION 15

14. Approximately what proportion of the value of your exports are directed to your subsidiary/subsidiaries in the European Union?

**Country**

**Percentage**

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

**THE SINGLE EUROPEAN CURRENCY (THE "EURO")**

14. Before doing this survey, were you aware of the plan to adopt a single European currency (the "euro"), as specified in the Maastricht Treaty?    Yes     No

- if no, go to end of survey.