

Canada and Guangxi have a modest network of business contacts. While Guangxi has twinning relationships with a number of provinces or states overseas, (eg. Japan's Kumamota), there is no such arrangement with Canada. Guangxi is eager and willing to pursue a twinning partnership with Canada. The City of Montreal has been involved in exchanges and in environmental protection in Beihai.

Canada exports to Guangxi rose to an all-time high in 1996 (Cdn\$ 37.2 million) with the increase over 1995 figures (Cdn\$ 8.37 million) due to sales of machinery, chemical equipment, telecommunications equipment and fertilizer (potash). Guangxi's exports to Canada traditionally consist of canned goods, garments, shoes and other light industrial goods, and generally average Cdn\$ 7.15 million per year.

Canadians have invested in 44 projects in Guangxi, for a cumulative total of Cdn\$ 82.9 million. These investments are in food processing, chemical processing, garments and mining ventures.

Through support from CIDA, some Guangxi academics and professionals have received training (eg. hydro-power sector) in Canada in recent years.

CIDA projects have included:

(1) South China Power Studies (Phase II)

Working with the Electrical Power Planning and Engineering Institute, the project is active in Yunnan, Guangxi, Guizhou and Guangdong. Emphasis is on planning and implementing major electric resource developments, system transmission networks and regional interconnections. The project also addresses the

mitigation of the environmental effects of energy generation and transmission.

(2) Strategic Energy Planning for South China

Working with the Ministry of Electric Power, this project transfers appropriate processes and techniques to develop a comprehensive strategy to provide power and coal to South China. Canada is providing technical assistance in planning and studies, training, equipment and materials.

(3) Potash Agronomic Development Program (Phase III)

Working with the Ministry of Agriculture, this project is managed by the Potash and Phosphate Institute of Canada, aiming to improve agricultural production by identifying potash-deficit areas and fostering increased knowledge (through research and training) of the application of potash.



Areas of Opportunity:

- Tourism development
- Food processing
- Energy (including nuclear) and power project equipment and services
- Infrastructure, transportation equipment and services
- Hydrology management
- Environmental protection technology, equipment and services
- Forestry, management techniques and training