# NEW BRUNSWICK

#### DEER ISLAND SALMON LTD.

P.O. Box 99, Lords Cove Deer Island, NB EOG 210

Contact: Deidre Richardson, Sales Officer

Telephone: 506-747-2303 Fax: 506-747-2428

Products: Atlantic Salmon (farmed) - Fresh

Annual Sales Range: 2.5 – 10M Percentage of Sales Exported: 50% Number of Employees: 25

Type of Business: Aquaculture Production Period: Year round Brands: Deer Island Salmon

# **DUGUAY FISH PACKERS LTD.**

R.R. #2, Box 9, Site 18 Cap Pele, NB E0A 110

Contact: Alfreda Duguay, Secretary

Telephone: 506-577-2287

Fax: 506-577-1995

Products: Herring (bloaters, split, fillets) —

Smoked; Alewives

Annual Sales Range: Less than 0.5M

Number of Employees: 15 Type of Business: Processor

Production Period: May - December

# EASTERN SEA PRODUCTS LTD.

P.O. Box 1461 Shediac, NB EOA 3G0

Contact: Maurice Allain, OwnerlManager

Telephone: 506-532-6111

Fax: 506-532-9111

Products: Mackerel — Fresh, frozen, smoked, salted/dried, roe; Herring — Fresh, frozen, smoked, salted/dried; Salmon — Smoked, salted/dried; Eels — Fresh, frozen, live, smoked; Shad — Fresh, frozen, smoked

Annual Sales Range: 0.5 – 2.5M

Percentage of Sales Exported: 90%

Number of Employees: 12

Type of Business: Processor

Production Period: Year round

Brands: Sea Pro, Cape Royal

# **EDMOND GAGNON LTD.**

Box 2603 Robichaud, NB E0A 2S0

Contact: Paul McKee

Telephone: 506-532-2445(o)/506-532-4572(h)

Fax: 506-532-1366

Sales Offices/Agents: Charles Anastasia

Orion Seafood Int'l Inc. 20 Ladd St., 3rd Floor Portsmouth, NH, USA, 03802

Telephone: 603-433-2220

Fax: 603-433-8535

Products: Snow Crab — Fresh, frozen, live, canned, specialty pack, gift pack, whole-in-shell

Annual Sales Range: 20 – 30M Percentage of Sales Exported: 90% Number of Employees: 100 – 150

Type of Business: Processor

Production Period: April - November

Brands: Sea Pride, Apollo

#### **EMILE C. LEBLANC & FILS LTEE**

R.R. #1, Site 32, Box 8 Cap Pele, NB E0A 1/0

Contact: Yvon E. LeBlanc, President

Telephone: 506-577-4323

Fax: 506-577-6260

Products: Herring - Smoked, mild cured;

Alewives — Salted/dried

Annual Sales Range: Less than 0.5M

Percentage of Sales Exported: 95%

Number of Employees: 50

Type of Business: Processor, Exporter

Production Period: Year round

# ENTREPRISES LABRANCHE LTEE

P.O. Box 10, Site 11 Baie Ste-Anne, NB EOC 1A0

Contact: Raymond O'Neill Telephone: 506-228-3340

Fax: 506-228-4488

Products: Mussels — Fresh; Oysters — Fresh;

Quahogs (Littleneck Clam) — Fresh

Annual Sales Range: 0.5M

Percentage of Sales Exported: 45%

Number of Employees: 10 - 20

Type of Business: Processor, Aquaculture,

Exporter

Production Period: May – December Brands: Seafood Suppliers (Fox Island)

#### **FAMILY FISHERIES LIMITED**

P.O. Box 168 Wilson's Beach Campobello Island, NB

EOG 3L0

Contact: Winston Rice
Telephone: 506-752-2109

Fax: 506-752-2548

Products: Scallops — Fresh, frozen, whole-in-shell; Groundfish — Fresh, salted, dressed; Salmon — Fresh, smoked, dressed; Sea Urchins — Fresh, roe; Lobster — live, whole

Annual Sales Range: 2.5 – 10M Type of Business: Processor, Aquaculture, Exporter, Importer, Wholesaler/Distributor

Production Period: Year round Brands: Family Fisheries

### FERME OSTREICOLE DUGAS LTEE

675 St-Pierre West Blvd Caraquet, NB E1W 1A2

Contacts: Gaétan Dugas, Director General

Telephone: 506-727-3226

Fax: 506-727-4950

Products: Oysters - Fresh; Oyster

Seed for aquaculture

Annual Sales Range: Less than 0.5M

Percentage of Sales Exported: 10%

Number of Employees: 6 – 8

Type of Business: Processing, Oyster cultivation

Production Period: May - December

Brands: La Caraquette

Countries of Interest: Switzerland, Holland,

France

### **FUNDY LOBSTERS LTD.**

P.O. Box 307 Fredericton, NB E3B 4Y9

Contact: William M. Jones, Chairman

Telephone: 506-450-9000

Fax: 506-450-9002

Products: Lobster - Live

Annual Sales Range: 2.5 - 10M

Percentage of Sales Exported: 85%

Number of Employees: 10

Type of Business: Processor, Exporter