

In network cooperation, the individual company preserves its independent status and network companies themselves are responsible for the form of cooperation. Knowledge and competence built up on the basis of the network must be under the companies' own auspices. A company may withdraw from a network if it no longer sees any significant advantages in cooperating, and new partners may join along the way.

CONDITIONS FOR SUSTAINABLE COOPERATION

In order to ensure that the program contributes to the support of sustainable cooperation, there are several conditions:

- a) Cooperation must be of prolonged duration;*
- b) Cooperation must be established by a group of companies, at least 3, who jointly establish, use and develop one or more important activities which they cannot manage alone;*
- c) Cooperation on joint financing and operation of joint activities or facilities must be contractually binding;*
- d) Cooperation must contribute to the member companies' innovative development;*
- e) Cooperation must have a clear marketing aim; and*
- f) Companies must become able to solve bigger and more complicated tasks than they can manage individually.*

FUNDING

Funding under the "Network" Programs is as follows:

1) Industry "Network" Program

Period: August 1989 to 1992

Dkr 150 million (C\$ 30 million)

a) Creating the Basis

Dkr 20 million (C\$ 4 million)

- running an information and awareness program,*
- training highly experienced industry advisers as Scouts and Brokers,*
- research and analysis work, including among others sectoral analyses, development of standard network contracts to meet varying needs, identifying tax constraints.*