

The mini-computer industry continues to be a dominant force in the regional economy despite the nationwide slump in computer sales. Recognized industry leaders such as Digital Equipment Corp., Prime, Apollo/HP, and Data General are based in Massachusetts.

On the academic side the region is home to over 150 colleges and universities. For virtually every discipline, at least one of the top centers of study in the world is located in New England. Among these the most important are: Massachusetts Institute of Technology (MIT), Harvard, Tufts University, Dartmouth College and Northeastern University.

Additionally, world class research institutes in oceanography (Woods Hole Oceanographic Institute), biotechnology (the Whitehead Institute), medicine (the Harvard hospitals), communications (the MIT Media Lab) and engineering (the Charles Draper Stark Laboratories) are located in New England.

KEY ORGANIZATIONS AND SUPPORT PROGRAMS

- Massachusetts Office of International Trade
- Massachusetts Computer Software Council
- Massachusetts Biotech Council
- The New England Governors' Conference
- MIT Industrial Liaison Program
- Harvard University Technology Transfer Office

CONDITIONS OF ACCESS

Very open except for "Buy America" and "set aside" policies described in Section 2.1, page 9.

TECHNOLOGICAL OPPORTUNITIES FOR CANADIANS

Opportunities exist in ocean industries, computers, software, biotechnology, defence industries and instrumentation.

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