

International scientific and technological cooperation is facilitated through umbrella agreements between Canada, France, Belgium, West Germany and Japan which set the framework for collaboration. There are also less formal arrangements with the UK and Norway, as well as more narrow sectoral S&T arrangements between government agencies, both federal and provincial, and their counterparts abroad. There are over 250 such arrangements managed by about 20 science-based government departments and agencies.

Financial support is also offered to Canadian companies through the Technology Inflow Program (TIP), which covers a portion of the travel costs for firms visiting potential sources of technology development or exchange. There are seven TDOs stationed in western Europe and Trade Officers in all other offices to assist with identifying technologies requested by companies and arranging such visits. The TIP program is being expanded under Going Global.

EAITC coordinates Canada's international S&T activities through the Interdepartmental Committee on International Science and Technology Relations (ICISTR). It has four sub-committees on biotechnology, advanced industrial materials, informatics and cold regions science and technology.

For more information: The National Research Council (NRC) is the official delivery agency of the TIP program throughout Canada. Firms planning to apply for this program or seeking assistance should first contact the NRC's Industrial Research Assistance Program representative in their region. These Industrial Technology Advisors (ITAs) are listed under "Technology Assistance" in the yellow pages of regional telephone books.

CONCLUSION

In addition to the Going Global program, EAITC has a range of existing programs and services designed to assist Canadian businesses to export. There are two main access points for the EAITC network.

Info Export is EAITC's counselling and reference centre for Canadian exporters and companies interested in world markets. It provides advice on programs, services and publications, as well as access to the EAITC trade information network.

Toll-free: 1-800-267-8376 Fax: (613) 996-9709

International Trade Centres (ITCs) in 11 cities across Canada provide easy, direct access to trade services for new and experienced Canadian exporters. The centres, operated jointly by EAITC and Industry, Science and Technology Canada, are staffed by experienced Trade Commissioners who provide a wide range of services to companies seeking export counselling, export financial assistance (PEMD program), export publications, help in participating in international trade shows, technology transfer and joint ventures with foreign investors. (See front pocket insert for complete listing.)

1989 EXPORTS BY COMMODITY GROUPINGS

(BALANCE OF PAYMENTS BASIS)

