

Table 1

	1988 Imports¹	1988-1992 Shipments²
X-ray and electro-medical equipment	3%	7%
Surgical and medical instruments	12%	6%
Surgical appliances and supplies	9%	6%
Dental equipment and supplies	5%	4%

¹ USDOC forecast increase from 1987

² USDOC forecast average annual growth

Source: *1988 Industrial Outlook*, U.S. Department of Commerce

This chapter has provided a definition of the products included within the scope of this report, the criteria used for their selection and a summary of U.S. imports of those products for 1982-87. Where available, a short-term outlook for the corresponding U.S. industry has also been provided. As this report is intended only to provide a sectoral overview and an indication of the opportunities that may exist for increased Canadian exports, individual readers are strongly encouraged to conduct more in-depth research on any potential opportunities identified.

Users of this report who are interested in undertaking further research into specific markets are also encouraged to contact any of the Canadian Government Trade Development offices listed in the final Appendix to this report to determine what assistance may be available to them.