

REPORT 4  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 346-BAGHDAD

009-FOREST PRODUCTS, EQUIP, SERVICES  
IRAQ

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

PULP AND PAPER PRODUCTS

ENSURE COMPLETE FULFILLMENT OF CONTRACT TO SUPPLY 22,000 M. T. OF  
NEWSPRINT BY INTERNATIONAL BOARD OF MARKETING ASSOCIATES  
(MONTREAL).

IF CONTRACT IS SATISFACTORILY CONCLUDED,  
PROSPECTS FOR ADDITIONAL SALES OF \$20 MILLION  
FROM CANADA WILL BE EXCELLENT.

RECRUIT MAJOR CANADIAN NEWSPRINT PRODUCERS TO BID ON IRAQI  
1988-89 REQUIREMENTS.

TOTAL IRAQI MARKET CAN BE SECURED FOR CDN  
PRODUCERS IF ONE OR MORE EXPORTERS WILLING TO  
SUPPLY IRAQ.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

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PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS: