Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 339 ABU DHABI

Market: 328 UNITED ARAB EMIRATES

Sector: 010 MINE, METAL, MINERAL PROD & SRV

Subsector: 102 MINERALS AND MINERAL PRODUCTS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) $	0.00M NA	$ 80.00M	$ 77.00M	$ 56.00M
Canadian Exports $	0.00M NA	$ 5.20M	$ 4.60M	$ 3.80M
Canadian Share of Import Market	0.00% NA	6.50%	6.00%	5.50%

Major Competing Countries	Market Share
i) 288 SOUTH AFRICA	030 %
ii) 047 BRAZIL	015 %
iii) 159 GREECE	012 %
iv) 075 CANADA	010 %
v) 577 UNITED STATES OF AMERICA	006 %
vi) 616 OTHER COUNTRIES	028 %

Cumulative 3 year export potential for CDN products in this Sector/Subsector: 5-15 $M

Current status of Canadian exports: Well established and growing

Products/services for which there are good market prospects	Current Total Imports In Canadian $
i) ASBESTOS FIBRE	$ 0.00 M

The Trade Office reports that the following factors influence Canadian export performance in this market for this sector (sub-sector).
- the degree of import duty protection of local industry tends to be low

In the Trade Office's opinion, Canadian export performance in this sector (sub-sector) in this market is lower than optimum mainly because of:
- non-tariff protectionist measures which are difficult to overcome
- other factor(s) described by the Trade Office as follows:
  PUBLIC OPINION ON HEALTH SECURITY ASPECTS OF ASBESTOS FIBRE UTILIZATION DOES NOT RECOGNIZE THAT SOUTH AFRICAN FIBRE IS MORE DANGEROUS.