

# How to take the "R" out of

# *Grain*

Six years ago---our babyhood days---many people were doubtful as to our immediate future. But they were only pessimists. In the year 1907 we handled **two and a half million bushels of farmers' grain**. Nothing to brag about---but not bad for the first year in business, was it? Father Time has since proved conclusively that we were in to stay. We have grown from strength to strength---from babyhood to childhood---from childhood to youth. With the vim and vigor of youth let us modestly say that we handled **thirty million bushels of farmers grain in 1913**.

**1907—2½ Millions**

**1913—30 Millions**

Like grain, you can see us grow. The reason is obvious. We were started by the farmers to serve the farmers---to give them a voice in their own welfare---to generally improve their conditions. It's **Co-operation and Enthusiastic Organization** that has spelt our success.

## Every Individual Shipper Strengthens Our Service

Don't run away with the idea that you must be a shareholder in order to participate in this great "Grain Growers' Service." That's your next step. In the meantime we are concentrating

our efforts on making you a "Grain Growers' Shipper." We invite every farmer in the West to test the value of our "Service" this fall. It's open for one and all.

## Why You Should Consign Your Grain To Us

We offer you perfected organization---in other words "Service" in every phase of our business. Experts in all departments: a specialist to check your grade---a lawyer to fight your claims---an

export department which keeps cash prices on the Winnipeg market right up to export values, a system that gives you best results in the shortest time. Wherever you turn "Service" is written.

## We Can Sell To Better Advantage

By bulking yours with all the other grain we handle we can sell to better advantage, because the exporter will pay more for large lots than he will for small parcels. It matters not how small your shipment, let us bulk it with the

others we have. Remember, the more we handle the greater our strength becomes. Individually, then, you'll be far better off.

**Turn your GRAIN into GAIN this year**

## Make Out Your Bill of Lading to

**The Grain Growers' Grain Company Ltd.**

WINNIPEG, MAN.

CALGARY, ALTA.