

INTRODUCTORY

THIS ISSUE of our Annual Catalogue, marks the THIRTY-SEVENTH YEAR of the establishment of our business. For over one-third of a century our business relations with the farming community, have existed, and during that time the value of our business transactions have amounted to many millions of dollars. From an original and comparatively small and humble beginning our business has kept pace with the development of the country, making a steady and solid growth, so necessary to thorough success, and witnessing a constant and ever increasing trade, until the past season's business has far exceeded, in volume, that of any previous year in the history of our Company. We have always endeavoured to be fully in touch with the spirit of the times, and in our productions we have aimed to reflect the most progressive and advanced ideas and inventive genius of the age. Our factory has had the closest and most attentive supervision by active and practical members of our Firm, even to the smallest details, and has also been from time to time supplemented by the latest improved labor-saving machinery, and is to-day, without question, the best equipped Implement Manufactory in Canada. This enables us to turn out work the most perfect in all its parts, and capable of giving the very highest degree of satisfaction and service to the purchaser. We are, therefore, in a position to give to the farming community the most perfect goods at a price fully as low, if not lower, than any other firm, and fully in keeping with the economical necessities of the times; and as we stand alone in our old time position of business independence, untrammelled by any combinations or alliances, we are prepared to continue to extend to the farming community the same disinterested regard for our and their mutual interest, which has characterized our course in the past. We flatter ourselves, that our efforts to produce only the best and highest class of goods, have achieved a substantial measure of success, and we have every assurance that these efforts have met with a most hearty and practical appreciation from the farming community. We have no higher aim than to merit the good will of the farming community, and to that end our greatest efforts will be directed.