

Telephone, March 7

Mr. Le Marchand, of Irish and Maulson, one of the larger insurance firms in city, to D.M.

He had felt for some years that the University was not getting the best kind of insurance service that is available.

He knew the firm who placed all our insurance, Lewis and Hanson.

He felt he would like a chance to lay before Mr. Douglas the reasons he had for making his claim that Irish and Maulson had special engineering insurance facilities and a staff of specially trained insurance engineers (as related to buildings being insured) which would give the University much better insurance service than they had been getting.

Some of the firms which his firm served:

Univ. of Montreal  
Mtl. Tramways  
Ford Motor Co.  
General Oil  
Canada Cement  
Coco Cola

He knew that at McGill things went on from year to year in the old way and he felt that Mr. Douglas being a business man and newly here might be interested to hear what he had to say.

*Alan*