

## SERVICES

- Consultancy: chip export market for softwoods and hardwoods

### 11. SAWMILLS

Modernization of the present plants is necessary in order for Venezuela to be internationally competitive.

There are two ways in which sawmilling capacity is expected to change: first, new installed capacity; and, second, old sawmills will be modernized/refurbished as wood supply increases and product mix changes.

#### 11.1 Possible areas of interest for Canadian suppliers of goods and services in sawmilling

##### GOODS

- Sawmilling machinery and equipment.
- Production control systems.
- Wood preservatives and anti-stain chemicals.

##### SERVICES

- Lumber marketing studies and marketing assistance.
- Sawmilling design, engineering and programming.
- Sawmilling information system and management consulting.
- Sawmilling equipment selection and procurement.