

Canada Is the United States' Fastest Growing Export Market

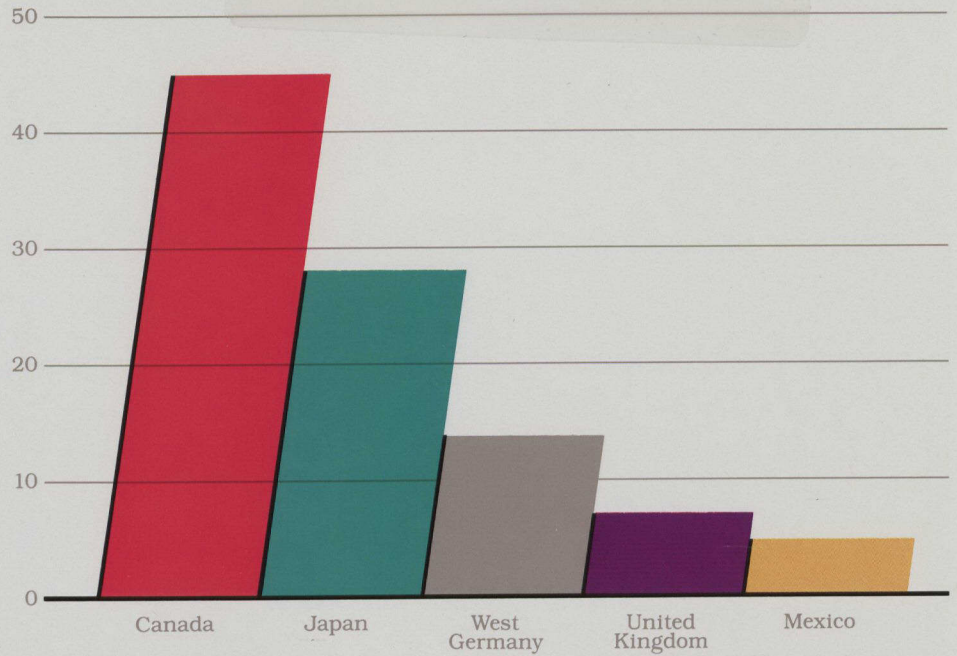
U.S. EXPORTS

1982-1986

By Percentage

Source: U.S. Department of Commerce

Canada buys manufactured goods from all 50 states and the District of Columbia. Between 1982 and 1986, when all U.S. overseas sales grew by less than 2 percent, its Canadian sales grew by 45 percent. The growth is broad and diversified.



Canada Is a Major Importer of U.S. Services

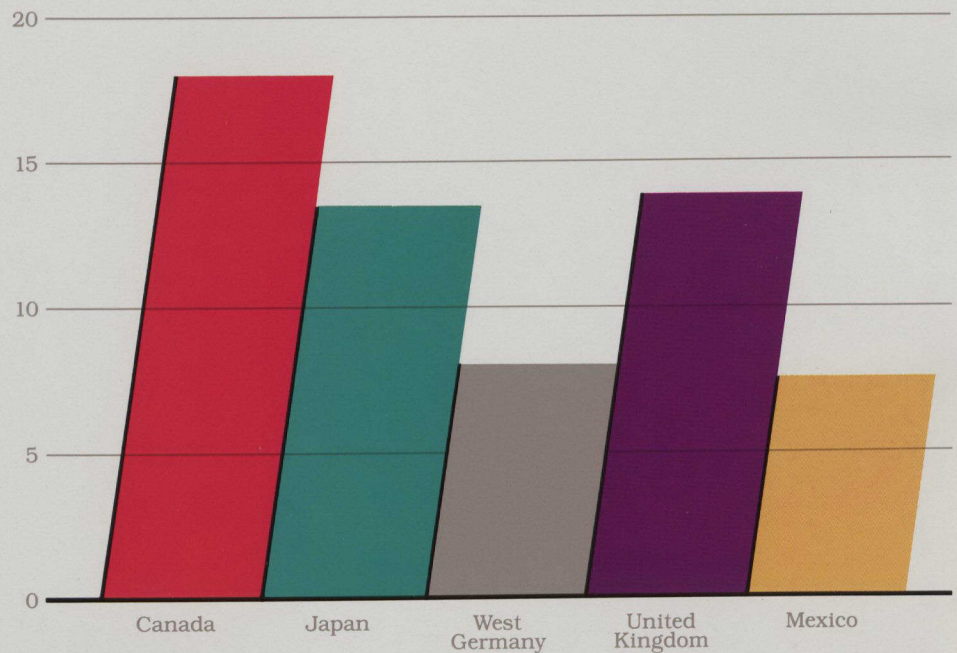
U.S. NON-MERCHANDISE EXPORTS

1986

Billions of U.S. Dollars

Source: U.S. Department of Commerce

Trade figures that report only the exchange of goods (which are the ones most people see), give a distorted picture. U.S. non-merchandise exports to Canada reached \$18 billion in 1986. The U.S. has a world surplus in non-merchandise trade. Last year approximately half that surplus was earned in Canada.



Canada Buys Close to Home

CANADA'S IMPORTS

1986

By Percentage

Source: Statistics Canada

In 1986, almost 69 percent of Canada's imports came from the United States. Less than 7 percent came from Japan and less than 13.5 percent from the twelve countries of the European Economic Community.

