

Some specific opportunities have been uncovered during the course of the survey of U.S. importers. These included products which are not the focus of this study but have been included in this report for information only. Sources of supply are currently being sought for canned and fresh ham; fresh/frozen pork and processed ham; pork trimmings; 17-20 pound pork loins; wieners and sausages; fresh pork bellies, boneless ham and 90% lean, boneless beef. Information on companies desiring these goods is found in Appendix 1. Also, a list of those companies who are generally interested in knowing more about Canadian sources of supply of processed pork products has been compiled in Appendix 2.

The Department of External Affairs recommends that Canadian firms should consult the Canadian Trade Commissioner located closest to each company being considered for contact prior to doing so in order to obtain advice, assistance and further company information. Canadian government contacts in Canada and the United States are provided in Appendix 16.