REPORT #5 88/07/27

QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 87 TRADE TRACKING PROGRESS REPORT OF INVESTMENT ACTIVITIES AND RESULTS

Page 106

611 - SEATTLE

UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER

RESULTS REPORTED

QUARTER : 1

PARTICIPATION IN DOING BUSINESS IN CDA SEMINAR, IN SPOKANE. PARTICIPATION IN EX IM PROGRAM. EVENT CANCELLED BY ORGANIZERS. POST PARTICIPATED BUT THRUST CHANGED BY ORGANI-ZERS TO TRADE INVESTMENT ORIENTTION. POST SUPPORTED MARINE TECHNOLOGY TRANSFER SEMINAR IMPLEMENTED IN APRIL. ACTIVITY BROUGHT TOGETHER 10 AMERICAN AND 5 CDN CO'S, AGREEMENTS TO DATE.

QUARTER : 2

CORPORATE LIAISON CALLS.

POST COMPLETED FOUR CALLS AND REPORTED ON EACH ONE.

QUARTER : 3

NONE

INT'L INVESTORS' FORUM IN VANCOUVER ATTRACTED 150 VISITORS FROM THIS TERRITORY AS A RESULT OF OUR PROMOTIONAL ACTIVITIES (12) MEETING BE-TWEEN NFLD GOV'T & FLETCHER CHALLENGER HAS LED TO ACTIVE EVALUATION OF INVESTMENT PROSPECT IN NFLD.

QUARTER : 4

CORPORATE LIAISON CALLS - ELECTRONICS SECTOR INVESTMENT PROMOTION LUNCHEON - YAKIMA DOING BUSINESS IN CANADA SEMINAR - PORTLAND 3 CORPORATE LIAISON CALLS WITH REPORTS. ONE COM-PANY HAS FOLLOWED UP WITH REQUEST FOR INFORMA-TION CONCERNING INVESTMENT IN CANADA. IMPLEMENTED IN FEBRUARY FOR AUDIENCE OF 25 COM-PANIES. PARTICIPATED IN MARCH IN PROGRAM ORGANIZED BY U.S. DEPT. OF COMMERCE BUT SUPPORTED BY THIS

OFFICE. 57 COMPANIES ATTENDED.