

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 340-AMMAN

011-OIL & GAS EQUIPMENT, SERVICES
JORDAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

SEPT. '86 VISIT BY PETROCANADA INTL ASSISTANCE CORP. (PCIAC) TEAM
REPORT AND SUBMISSION OF TECHNICAL COOPERATION PROPOSAL.

FORMULATION OF BILATERAL TECH COOP. PROGRAMME
& PERSONNEL EXCHANGE. WILL MAKE CDA INTEGRAL
PLAYER IN SECTORAL DEVELOPMENTS.

PENDING DECISION REGARDING POTENTIAL FINANCING OF LOCAL
DRILLING ACTIVITIES.

AWARD OF \$4 MILLION DRILLING CONTRACT TO ONE
OF TWO CDN FIRMS BIDDING ON RECENT TENDER.

AWARD OF CONTRACT BY AMOCO FOR GRAVITY GEOPHYSICAL SURVEY IN
JORDAN VALLEY.

AWARD TO CDN FIRM WHICH WILL PLACE IT AS
CREDIBLE SRVCE FIRM IN MARKET FOR FUTURE
MULTINATIONAL AND LOCAL SURVEY REQUIREMENTS.

POSSIBLE BURSARY POSITIONS FOR JORDANIAN TECHNICAL PERSONNEL AT
1987 ASIPIID PROGRAMME AT UNIVERSITY OF ALBERTA.

MIDDLE-LEVEL ENGINEERS & TECHNICIANS IN THE
NATURAL RESOURCES AUTHORITY WILL HAVE FIRST
HAND KNOWLEDGE & EXPERIENCE IN CDN OIL AND
GAS TECHNOLOGY AND CAPABILITY.

CONTINUED PROMOTION OF CDN EXPERTISE AND CAPABILITIES IN OIL &
GAS DEVELOPMENT TO OFFICIALS OF NATURAL RESOURCES AUTHORITY,
MINISTRY OF ENERGY AND JORDAN PETROLEUM CO.

INCREASE NUMBER OF CDN FIRMS VISITING TER-
RITORY IN RESPONSE TO SPECIFIC LOCAL REQUIRE-
MENTS.

PRODUCTION OF ANNUAL "OIL AND GAS UPDATE" FOR JORDAN AND DISTRI-
BUTE SAME TO HQ, PROVINCIAL GOVTS AND PRIVATE SECTOR FIRMS WHO
MAY HAVE INTEREST IN PURSUIT OF LOCAL OPPORTUNITIES.

BETTER AWARENESS BY CDN FIRMS OF MARKET POTEN-
TIAL FOR OIL AND GAS EQUIPMENT AND SERVICES
IN JORDAN.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 SUPPORT FOR THE EFFORTS OF WESTBURNE DRILLING
INTERNATIONAL OF CALGARY, ALBERTA IN NEGOTIA-
TIONS WITH THE NATURAL RESOURCES AUTHORITY (NRA)
FOR THE LEASE OF 1 DRILLING RIG.

SIGNATURE OF CONTRACT FOR CDN \$4.5 MILLION
BETWEEN WESTBURNE AND THE NRA ON 17 MAY.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----