04/12/89

DEPARTMENT OF EXTERNAL AFFAIRS

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RPTC1

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

Mission: ATHENS

Market: GREECE

In support of Canadian exports in this sector/sub-sector the mission is currently engaged in activities which include:

Activity: Follow up on procedures to ensure contract for 10 locos goes to GM Canada or Bombardier. Expected Results: Sale of 10 locos (\$30 million).

For the next fiscal year, the mission will carry out the following approved fairs and missions:

Activity: Assist Canadian company who is pursuing major overhaul R.R. repair - maintenance shop Expected Results: Get Canadian company on short list.

For the next fiscal year, the mission is planning to undertake the following new export support initiative(s) in this sector/sub-sector:

Activity: Rail electrification project Expected Results: \$5 million over longer period.

Activity: Rails - Tender Expected Results: 5% chance of winning Govt tender.