

Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: LATIN AMERICA-CARIBBEAN

Mission: 631 BUENOS AIRES

Market: 001 ARGENTINA

Sector: 007 POWER & ENERGY EQUIP. & SERV.

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	500.00M	\$ 210.00M	\$ 240.00M	\$ 160.00M
Canadian Exports \$	25.00M	\$ 5.00M	\$ 17.80M	\$ 8.40M
Canadian Share of Import Market	5.00%	2.40%	7.40%	5.30%

Major Competing Countries

Market Share

i) 577 UNITED STATES OF AMERICA	025 %
ii) 047 BRAZIL	010 %
iii) 553 UNION OF SOVIET SOC REP	025 %
iv) 128 GERMANY WEST	010 %
v) 112 FRANCE	020 %

Cumulative 3 year export potential for CDN products
in this Sector/Subsector: 60-100 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are
good market prospects

Current Total Imports

	In Canadian \$
i) HYDRO TURBINES	\$ 0.00 M
ii) HYDRO GENERATORS	\$ 0.00 M
iii) HEAVY ELECTRICAL SWITCHGEAR	\$ 0.00 M
iv) CONSULTING ENG. SERVICES	\$ 0.00 M
v) CONTROL SYSTEMS FOR POWER GRIDS	\$ 0.00 M
vi) NON-CONVENTIONAL ENERGY SYSTEMS	\$ 0.00 M

Projects or portion of projects which are still in the planning
stage and for which Canadian companies might have reasonable prospects.

i) Project Name: YACYRETA HYDRO
Approximate Value: \$ 12000 M
Financing Source: 001 IBRD 003 IADB
023 EDC

For further info. please contact:
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