

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
 ACTIVITY REPORT
 FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Sao Paulo

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	27.5	0.0	41.5	0.0	2.21	263 (Enquires)
from Territory	7.5	0.0	14.3	0.0	0.72	60 (Enquires)
B. Export Promotion Projects and Events	12.5	0.0	4.0	0.0	0.41	64 (Projects/Events)
C. Other Trade Development Activities	14.5	0.0	10.0	0.0	0.69	
D. Promotional Projects	12.5	0.0	14.5	0.0	0.83	8 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	0.0	0.0	0.0	0.0	0.00	0 (Enquiries)
from Territory	0.0	0.0	0.0	0.0	0.00	0 (Enquiries)
F. Service to Government						
External Affairs	10.0	0.0	5.5	0.0	0.42	15 (Reports)
OGDs, Provinces, ETC	3.0	0.0	4.0	0.0	0.22	9 (Contacts)
G. Administration						
Program Management	7.5	0.0	0.0	0.0	0.15	
Leave, Professional Dev.	0.0	0.0	6.3	0.0	0.25	
Total TID Program	95.0	0.0	100.1	0.0	5.90	
H. Other Programs	5.0	0.0	0.0	0.0	0.10	

Canadian Business Visitors: 88
 Local Business Visitors: 39

Trade Officers: 6
 Non-Trade Officers: 0

Note: Percentage values may not add
 due to rounding adjustment;
 maximum adjustment is 1 percent

COMMENTS