

MR. GEO. H. LERMIT, who has filled the breach caused by the death of Mr. Crooke, and the retirement of Mr. Goodwin, has been appointed manager of the western department of the Northern Assurance Company. He has been connected with the Northern for some time, and will be remembered by Canadians as having assisted in establishing its Dominion department.

MR. W. J. FAIR, inspector of the North American Life Assurance Company, writes us as under, regarding the Kingston Life Assurance Agents' Association, to which reference was made in our last issue:—

"I notice in the last issue of the INSURANCE AND FINANCE CHRONICLE, Montreal, a report of the Kingston Life Insurance Underwriters' Association, in which you report me as being an officer of that institution.

"I wish to say that I objected to attending the meeting, was not present, and did not authorize anyone to use my name in any way whatever with the objects of the meeting.

"I merely mention this, as I have lost faith entirely in the operations of the Ontario Life Assurance Association held in Toronto, and for other reasons which I desire to withhold. I do not wish to connect myself with a branch of anything of the kind."

**HOMEWARD BOUND.**—It is needless to state that a trip across the Atlantic has always had its attractions for insurance managers, who generally manage to combine business with pleasure. That periodical visits of the representatives of the companies to the Head Office are of great advantage is generally recognized, and there seems to be a growing idea that when it is not convenient for the Head Office manager to visit Canada, the Branch manager should visit the Head Office, and thus an interchange of personal views can be made regarding the business generally. Amongst the Branch managers visiting the Home offices this year, and who will thus be afforded the privilege of a trip across the briny are the following:—

Mr. W. Tatley of the Royal, Mr. H. J. Mudge of the Queen, who sailed on the "Lake Superior" on 26th ult.; Mr. J. G. Thompson of the Lancashire, by the "Parisian," on the 23rd ult.; Mr. Thos. Davidson, of the North British & Mercantile, and Mr. E. P. Heaton of the Guardian.

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