

The Financing of the College Year

We sent a cheque to-day to a man in Ontario for One Hundred Dollars (\$100.00) for commission on sales made by us to people whose names he had sent to us.

We sold these people by correspondence.

You know people who are as likely to buy as the men of whom he advised us.

If you need the money as bad as he did you, too, will send in a list of good prospects at once.

There is no man whom the Kootenay would not interest if he only knew what it was like:—Ideal Climate,—Beautiful Scenery,—Flowers Everywhere,—Rich Soil,—Natural Irrigation,—Invigorating Air,—Pure Water,—Excellent Fishing and Hunting,—Big Crops,—Profitable Returns,—all that goes to make life well worth living in the Kootenay.

It is a home for the poor man and the delicate; the retiring rich are building their homes out there;—in fact, it is the place of places for every man.

We know what this valley is like and can recommend it; we want you to know what it is like, and for that reason we will send you our Beautiful Illustrated Book about this ideal valley.

You may refer anyone to the head office, Northern Bank, Winnipeg. They are well acquainted with our plan and work.

We want your list to-day.

The FISHER-HAMILTON CO.

Dept. J,

Ashdown Block

Winnipeg, Man.

C. L. FISHER, '04, Pres.

W. H. HAMILTON, '02, Gen. Man.