

*"Fortune springs from thrift"  
We all must spend, but the thrifty  
buyer gets the best value for her  
money and invests in  
Blue Ribbon Tea*

## GOURLAY PIANOS

**Are Not Merely First-Class  
they are something better**



**T**HERE are pianos, first-class in material or workmanship whose construction and design, inside and out, present but few improvements over what they did years ago. We offer something more in the GOURLAY. We offer improved pianos, embodying not only first-class materials and workmanship, but also that certain fine quality of excellence which results from their being constructed in an atmosphere of progress.

*We want you to see a Gourelay—or send us your address for our illustrated catalogue.*

**GOURLAY, WINTER & LEEMING**  
188 Yonge St., TORONTO      66 King St. W., HAMILTON