

eleven-quart baskets also renders the cost of production higher. (Taking these facts into consideration the total cost of production per acre will probably range from \$175 to \$200. The expense of picking, cleaning and packing the tomatoes into eleven-quart baskets is as mentioned heavy and therefore a light or heavy crop would make a considerable difference to the total cost of production.

#### PRICES.

The prices for first picked fruit will run from \$1.50 to as high as \$2.00 and \$2.25, dropping to \$1.00 per basket by the middle of July. By the end of that month they will be down to 70 cents and by the middle of August, will be selling as low as 30 cents per basket.

#### VARIETIES.

The Earlianna and Chalk's Jewel were the only two varieties I met with being used for this trade. Of these the Earlianna is earliest and more generally used.

T. DELWORTH: I would like to know what a man pays for his labor, if he gets the work done for \$60 an acre?

A. G. TURNEY: That is a question upon which there is a great deal of dispute, because a lot of men do not want to count in their own labor. If they estimate the labor of a man and team, they do not figure it out at the price they would have to pay if hired.

T. DELWORTH: That is where a great many vegetable growers fail in not estimating the proper price of their own and hired labor. If you should use twenty tons of manure an acre; it will cost you at the car \$20, and it has to be hauled from the car and spread on the field ready for plowing under. If the field is three miles from a station, how many tons will an ordinary man with a team of horses spread on the field? It is worth an additional dollar to haul it.

A. W. PEART: It is worth \$4 for six tons.

T. DELWORTH: That is seventy cents a ton to deliver or \$34.00 an acre for the manure to start with.

A MEMBER: You should not charge that whole cost to a single crop.

A MEMBER: The market gardener would not be satisfied unless he applied that each year.

A. G. TURNEY: Take twenty tons to the acre; the gardener who takes that from his barnyard would not estimate it at more than 50 cents a load.

E. E. ADAMS: Does Mr. Delworth put on twenty-five two horse loads per acre, every year.

T. DELWORTH: I do not make a practice of planting tomatoes year after year on the same land.

E. E. ADAMS: I am told by a gentleman that he has raised eighteen crops from the same soil year after year and the last crop was the best.