Mr. J. D. Palmer, President of the Hartt Boot & Shoe Co., Ltd., speaking on behalf of the management:—

"FREDERICTON is well situated in this respect that it has a large and intelligent population to draw from out of which can be made the very highest class of skilled help. On account of the splendid educational facilities that the people enjoy naturally the standard of those engaged in the different industries is very high and should compare very favorably with any manufacturing centre in Canada.

"We think there are opportunities here for various industries to be established and can see no reason why they cannot meet with as much success as our present industrial concerns have encountered. So far as we are concerned we market our goods from the Atlantic to the Pacific and find no difficulty in doing so. The transportation facilities are good and the city enjoys competitive freight rates, our rates to the Pacific Coast comparing very favorably with any of the larger eastern centres of Canada.

"While it will be but a matter of a few months before the natural water powers of the St. John River will be developed, *FREDERICTON'S* near location to the Queens County coal areas, makes it possible to produce power, even in individual cases, at minimum of cost. And from